



**BOARD OF TRUSTEES MEETING AGENDA**

5:30 p.m., Monday, August 28, 2023

Hospital Meeting Rooms C-D

100 Medical Parkway, Denison, IA

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**I.**

**CALL TO ORDER**

**II. APPROVAL OF MINUTES**

A. Previous Month's Minutes

**III. COMMUNITY**

A. Public Comments

B. Board Chair Comments

**IV. QUALITY CARE AND SERVICES**

A. Quality Committee Report

B. Medical Staff Report

**V. PATIENT EXPERIENCE**

A. 5 Star Journey Update

**VI. PEOPLE**

A. Credentialing

i. Appointments & Reappointments – Discussion / Action

B. Mission Committee Report

C. Board Vacancy – Recommendation / Action

**VII. GROWTH**

A. Department Reports

i. Radiology

ii. Lab

B. CEO Report

**VIII. FINANCIAL STABILITY**

A. Finance Committee Report - Approval of Payroll & AP

B. Capital Purchase – ENT/Cataract Surgical Equipment – Discussion / Action

C. Year End Review

**IX. ADJOURNMENT**

Crawford County Memorial Hospital

## **Board of Trustees**

July 31, 2023

A meeting of the Board of Trustees of Crawford County Memorial Hospital was held on Monday, July 31, 2023, in Hospital Board Room D at Crawford County Memorial Hospital, Denison, Iowa, and via WebEx.

Present on site during the meeting were David Reisz, Vernon Sid Leise, Amy Schultz, Heather Rasmussen (Chief Quality & Ancillary Services Officer), Rachel Melby (CFO), Erin Muck (CEO), Dr. David Wright (Chief of Staff), and Heather Wight (Recorder). In addition, Dr. John Ingram, Dustin Durbin (Volunteer Services & Community Outreach Coordinator), DeAnn Reetz (Manager of Good Samaritan Thrift Shop), Ben Swertzic and Carmen Swertzic. Not present was Tom Gustafson.

Present via WebEx were Jay Mendlik and Rich Knowles (left at 6:05)

**CALL TO ORDER:** The Board of Trustees meeting was called to order at 5:30 p.m. by Leise.

## **APPROVAL OF PREVIOUS MONTH'S MINUTES**

A motion was made by Schultz, second by Reisz, to approve the June 26, 2023, minutes as presented. Motion carried unanimously.

## **COMMUNITY**

### **Public Comments**

The Board heard comments from Rich Knowles.

### **Board Chair Comments**

Leise spoke on the benefits of the community wellness center.

## **Community Wellness Center**

Muck and Mendlik shared the current standing of fundraising for the community wellness center and the request of the public entities to consider increasing their donations.

A motion was made by Mendlik, second by Reisz, to approve the four-year donation schedule in the amount of \$500,000 by the following schedule: \$280,000 year one, \$80,000 year 2, and \$70,000 year 3 and 4. Motion carried unanimously.

Role call vote ayes: Mendlik, Reisz, Schultz, Leise

## **QUALITY CARE AND SERVICES**

### **Quality Committee Report**

- Rasmussen gave a brief update of the Quality Committee activities.
- Recommend Board action regarding Medical Staff Accountable Care Committee recommendations for approval of Medical Staff privileges and appointment/re-appointment applications.

### **Medical Staff Report**

Wright gave a summary of the recent Medical Staff meeting.

## **PATIENT EXPERIENCE**

### **5-Star Journey Update**

Muck gave an update on the 5-Star Journey.

**Board of Trustees**

July 31, 2023

**PEOPLE**

**Credentialing**

A motion was made by Reisz, second by Schultz, to approve Medical Staff reappointments of Cutler, Brown, Johannsen, Peterson-Jones and Haines as presented. Motion carried unanimously.

**Mission Committee Report**

Muck shared a recap of the Mission Committee Report.

**GROWTH**

**Department Reports**

- **Thrift Shop**  
Reetz shared the current plan to give the store more floor space and thier outreach activities within the community.
- **Volunteer Services**  
Durbin shared details of the transportation service, SHIP, Blood Mobile and the Auxillary gift shop.

**CEO Report**

Muck gave a summary of her CEO report. The meeting call in option used during COVID will no longer be available unless needed outside presenters or board members. Members of the community are invited onsite.

**FINANCIAL STABILITY**

**Finance Committee Report**

1. Total Payroll & Accounts Payable of \$3,596,499.25 for payment.

A motion was made by Reisz, second by Schultz, to approve the financial report, total payroll, and accounts payables in the amount of \$3,596,499.25. Motion carried unanimously.

**ADJOURNMENT**

A motion was made by Schultz, second by Reisz, that the meeting be adjourned at 6:19 p.m. Motion carried unanimously.

**Crawford County Memorial Hospital**  
**QUALITY COMMITTEE OF THE BOARD OF TRUSTEES**  
**August 22, 2023 Meeting Minutes**

A meeting of the Quality Committee of the Board of Trustees was held on Tuesday, August 22, 2023. Present: Sid Leise; David Reisz; Erin Muck, CEO (arrival 4:54pm); Michael Luft, DO (arrival 4:41pm), Theresa Sheer, CNO, and Heather Rasmussen Chief Quality & Ancillary Services Officer.

Absent: Dana Neemann, Director of Education & Patient Experience

Sid Leise called the meeting to order at 4:31 pm

**Committee Recommendations/Actions:** Recommend Board action regarding Medical Staff Executive Committee recommendations for approval of Medical Staff privileges and appointment/re-appointment applications.

**I. Patient Experience**

Rasmussen reviewed the June 2023 updated scorecard for HCAHPS.

**II. Statistics**

Rasmussen reviewed the July 2023 statistics with the Committee.

**III. Medical Staff Credentialing**

The Committee members reviewed the recommendation from the Medical Staff Executive Committee for clinical privilege approval of the submitted applications for appointments/re-appointments. The Committee recommends approval action for the Board of Trustees.

**IV. Committee Reports/Minutes**

- i. **Medical Staff Meeting:** The Committee reviewed the minutes from the Medical Staff meeting held on August 8, 2023.
- ii. **PFAC:** Rasmussen informed the Committee next meeting is scheduled August 23, 2023. The PFAC will be educated on patient experience surveys.
- iii. **5 Star Journey Review:** Rasmussen shared an update on activities of our 5 Star Journey. Nominations for the HealthCare Service Excellence Conference Summit Awards are being submitted to CLS.

**V. Peer Review:** Tabled

**VI. Other Business/Updates**

- i. **DNV Survey:** Rasmussen shared information of our first DNV survey that took place Aug. 1<sup>st</sup> and 2<sup>nd</sup>.
- ii. **Caregiver Engagement Survey:** Muck shared the results of our latest Caregiver Engagement Survey.
- iii. **Recruitment:** Muck gave an update on recruitment.
- iv. **Master Facility Plan:** Muck shared updates to the MFP.
- v. **Forvis Update:** Muck shared updates on Forvis activities.
- vi. **Wellness Center:** Much shared an update on the fundraising activities for the Wellness Center.

**VII. Adjournment** Heather Rasmussen, Recorder. 5:25pm

*Peer review records are privileged and confidential. Quality Improvement activities are protected from discovery under Iowa Code 147.135.*

**Medical Staff Meeting Minutes**

August 8, 2023

A meeting of the Medical Staff of Crawford County Memorial Hospital was held on Tuesday, August 8<sup>th</sup>, 2023, in the hospital's Meeting Rooms C-D.

Present were David Wright DO, Elizabeth Ranniger MD, Erin Schechinger DNP, John Lothrop MD, John Ingram MD, Lori Johannsen PA-C, Jill Kierscht ARNP, Patrick Luft MD, Eric Simons MD, Erin Muck CEO, Theresa Sheer CNO, Heather Rasmussen, Chief Quality & Ancillary Services Officer, Andrew Segebart, Pharm-D, Director of Pharmacy, Angie Andersen, IT Director, Brooke Tasler, Director of Dietary Services. Recorder: Marcy Fink

Absent were Julie Graeve ARNP, Michael Luft DO, Sara Luft ARNP, Leah Eck, DNP, Kyle Brown MD, Ed Cutler CRNA

The meeting was called to order by David Wright DO at 8:05 a.m.

**APPROVAL OF PREVIOUS MONTH'S MINUTES**

The voting members of the medical staff approved the minutes of the July 11<sup>th</sup>, 2023, meeting.

**CLINICAL UPDATE**

Erin Muck

- Theresa Sheer was introduced as our new CNO.
- The Ambulance department passed their recent inspection with no deficiencies.

**BUSINESS**

A. Diet Manual

Brooke Tasler

- The Simplified Diet Manual, Twelfth Edition, was presented and approved by the Medical Staff. Dr. Michael Luft was appointed as Dietary Advisor.

B. 129.38 Worker's Compensation Policy

Terry Welker

- In the absence of Terry Welker, Erin Muck gave an overview of CCMH's Worker's Compensation Policy. She informed all present that Dr. John Lothrop is our internal provider for worker's compensation.

C. IT Update

Angie Andersen

- There have been problems this week with our phone system. They seem to only occur on outgoing calls between Frontier and Monarch; working on resolving this.
- The issue between sending prescriptions and the pharmacy seems to be resolved.
- IT will be changing documenting software on August 24<sup>th</sup>.
- We have signed our contract with Cerner. They will be here on August 15<sup>th</sup> for an overview of the system at a lunch meeting. Providers are welcome to attend. Angie will send out the PowerPoint if Providers would like to review it.
- The clinic has implemented the eGoldFax system. This system reduces the number of fax numbers for the clinic to 4 numbers. The 4 numbers will correspond to 4 folders the incoming faxes will be stored in: Med Clinic Main, Med Clinic Nurse North, Med Clinic Nurse South, Triage. Staff will work out of these folders to route or index the documents appropriately. As of now, IT has been routing the documents. If something needs to be changed in how they are routing them, let Angie know.

**ADJOURNMENT**

The meeting was adjourned to the Executive Committee at 8:15 am

**David Wright, DO President, Medical Staff**

## **AUGUST 2023 CREDENTIALING**

### **NEW APPOINTMENTS**

Kevin Gengel, MD

### **REAPPOINTMENTS**

Douglas Ramos, MD

David Rupiper, MD

Robert Bowen, MD

Joshua Priluck, MD

Wayne Markus, MD

Sao Jang Liu, MD

Tammy Ramos, MD

**Crawford County Memorial Hospital**  
**Mission Committee**  
**August 21, 2023 12:00 PM**

A meeting of the Mission Committee of the Board of Trustees was held on Monday, August 21, 2023. Present on site were Erin Muck (CEO), Heather Rasmussen (Chief Quality & Ancillary Services Officer), Ed Cutler (CRNA Director of Anesthesia), Jay Mendlik and Heather Wight (recorder). Unable to attend was Vernon Sid Leise.

The meeting was called to order at 12:03 p.m.

**QUALITY CARE AND SERVICES**

**DNV**

- Rasmussen discussed the first DNV visit.

**PATIENT EXPERIENCE**

**5-Star Journey Update**

- Muck shared the details of the CLS Summit Nomination process.

**PEOPLE**

**Caregiver Engagement Survey**

- Muck shared the recent Caregiver Engagement Survey results.

**Recruitment**

- Muck gave an update on provider recruiting efforts.

**FORVIS Update**

- Muck shared the current progress with FORVIS.

**GROWTH**

**Statistics**

- July 2023 statistics were shared with the committee.

**FINANCE**

**MFP Update**

- Muck shared the next visit with INVISION will be Thursday, August 24 and will be the first design development meeting.

**COMMUNITY**

**Wellness Center**

- Muck shared the current fundraising efforts for the county wellness center.

**The meeting adjourned at 12:36 p.m.** Heather Wight, Recorder

**CRAWFORD COUNTY MEMORIAL HOSPITAL  
FINANCE COMMITTEE MEETING  
August 24, 2023 5:00 P.M.**

A meeting of the Finance Committee of the Board of Trustees was held on Thursday, August 24, 2023, in the Administrative Conference Room. Present on site were Rachel Melby, CFO; Erin Muck, CEO; and Heather Wight (rcdr). Present via telephone was Jay Mendlik. Not present were Amy Schultz and Dr. John Lothrop.

The meeting was called to order at 5:10 pm.

**Committee Recommendations:**

1. Total Payroll & Accounts Payable of \$3,030,545.16 for approval of payment.
2. Approve capital purchases for additional surgical equipment in the amount of \$30,000.

**Approval of Minutes**

The July 2023 minutes were reviewed and approved.

**CFO Report**

The CFO Report was reviewed.

**Financial Reports**

**Statistical, Income and Cash Flow Report**

Historically the summer months are slower months for patient volumes. On that note, total hospital procedures in July were down about 6.17% compared to last July. Inpatient volumes were down significantly, with a 54% decrease in admissions, in addition to surgery down 11%, Lab down 10%, medical clinic visits down 2.5%, and specialty clinic visits down 8%.

As a result, we did have a loss for the month of \$106,685, which is about \$25,000 more than what we budgeted in July. Total gross patient revenue was under budget by more than \$600,000 and down approximately \$165,000 from the previous year. Although last July we booked a small profit of \$30,416, that amount included \$93,214 in COVID grant money, otherwise the loss would have been more than \$60,000.

Operating expenses were under budget by more than \$190,000, which helped offset the revenue decline. The expense decrease is predominantly due to a decrease in supply expense (which coincides with decreased volumes) and a decrease in depreciation expense. The updated depreciation schedules were received in July with the audit work and will have an annual impact of approximately \$700,000 less in depreciation expense due to the several major building components being fully depreciated at 12 years. The monthly depreciation amount will gradually increase as we purchase more capital throughout the year.



**CRAWFORD COUNTY MEMORIAL HOSPITAL  
FINANCE COMMITTEE MEETING  
August 24, 2023 5:00 P.M.**

The total cash balance at the end of July was \$21,046,486 with days cash on hand now at 209 days. This is a decrease of \$250,000 from June, which is much less than our cash decreases from previous summers, as cash is typically down over \$1 million in July. You will note in the A/P listing that a portion of the annual insurance expense was prepaid in the amount of \$593,632.23. The bulk of the remaining insurance premiums will be paid out in August.

**Balance Sheet**

The Balance Sheet as of 06/30/23 reflects Total Assets of \$49,093,360.

**Payroll & Accounts Payable**

The committee reviewed and recommends total Payroll & Accounts Payable of \$3,030,545.16 to the Board for approval. This amount includes \$1,934,616.27 in salaries.

**Accounts Receivable**

Patient Accounts Receivable as of 07/31/2023 totaled \$8,131,809 which is a decrease of \$35,497 from last month.

**Other Business**

**Capital Purchase – ENT/Cataract Surgical Equipment**

The committee recommends approval for the purchase of additional surgical equipment in the amount of \$30,000 to accommodate the number of cataract and ENT surgeries being done.

**Master Facility Plan**

The committee discussed the design schedule for the proposed facility plan.

**Adjourn** - The meeting was adjourned at 5:36 pm. Heather Wight, Recorder

# Crawford County Memorial Hospital

## Comparative Statistical Report

July 2023

	Month to Date			Fiscal Year to Date		
	FY 2024	FY 2023	Variance	FY 2024	FY 2023	Variance
<b>Total Admissions</b>	26	57	-54.39%	26	57	-54.39%
Acute/OB	20	45	-55.56%	20	45	-55.56%
Skilled	1	3	-66.67%	1	3	-66.67%
ICF	0	0	0.00%	0	0	0.00%
Respite	0	0	0.00%	0	0	0.00%
Newborns	5	9	-44.44%	5	9	-44.44%
Observation Admissions	20	15	33.33%	20	15	33.33%
<b>Total Adjusted Admits</b>	46	72	-36.11%	46	72	-36.11%
<b>Total Patient Days*</b>	135	209	-35.41%	135	209	-35.41%
Acute/OB	64	132	-51.52%	64	132	-51.52%
Nursery	11	16	-31.25%	11	16	-31.25%
Skilled	1	15	-93.33%	1	15	-93.33%
ICF	0	0	0.00%	0	0	0.00%
Respite	0	0	0.00%	0	0	0.00%
Observation	59	46	28.26%	59	46	28.26%
*Includes Observation						
<b>Average LOS (Acute/OB)</b>	2.97	3.20	-7.16%	2.97	3.20	-7.16%
<b>Hospital Procedures</b>						
Inpatient	481	1,068	-54.96%	481	1,068	-54.96%
Outpatient	12,758	13,041	-2.17%	12,758	13,041	-2.17%
<b>Total</b>	13,239	14,109	-6.17%	13,239	14,109	-6.17%
Surgical Procedures	88	99	-11.11%	88	99	-11.11%
Anesthesia Procedures	79	88	-10.23%	79	88	-10.23%
ER Visits	425	456	-6.80%	425	456	-6.80%
Admits from ER	20	36	-44.44%	20	36	-44.44%
Scheduled Outpatient Visits	109	114	-4.39%	109	114	-4.39%
Ambulance Trips	135	133	1.50%	135	133	1.50%
Xray Procedures	577	625	-7.68%	577	625	-7.68%
Mammography Procedures	81	67	20.90%	81	67	20.90%
Flouro Procedures	5	1	400.00%	5	1	400.00%
Ultrasound Dept Procedures	137	185	-25.95%	137	185	-25.95%
Echo Procedures	35	35	0.00%	35	35	0.00%
CT Dept Procedures	237	188	26.06%	237	188	26.06%
MRI Dept Procedures	58	48	20.83%	58	48	20.83%
Nuc Med Procedures	8	2	300.00%	8	2	300.00%
Total Radiology Procedures	1,138	1,151	-1.13%	1,138	1,151	-1.13%
Respiratory Tx Procedures	36	168	-78.57%	36	168	-78.57%
EKG Procedures	156	142	9.86%	156	142	9.86%
Sleep Studies	10	18	-44.44%	10	18	-44.44%
Lab Procedures	5,816	6,491	-10.40%	5,816	6,491	-10.40%
Physical Tx Procedures	1,689	1,583	6.70%	1,689	1,583	6.70%
Speech Procedures	21	31	-32.26%	21	31	-32.26%
OT Procedures	201	165	21.82%	201	165	21.82%
Cardiac Rehab Procedures	130	138	-5.80%	130	138	-5.80%
Pulmonary Rehab Procedures	8	18	-55.56%	8	18	-55.56%
Specialty Clinic Visits	455	495	-8.08%	455	495	-8.08%
Total Medical Clinic Visits	2,878	2,952	-2.51%	2,878	2,952	-2.51%

**CRAWFORD COUNTY MEMORIAL HOSPITAL  
OPERATING/INCOME STATEMENT  
FOR THE MONTH ENDING JULY 31, 2023**

*Gray lines are YTD. All %'s are based on net revenue except for the variance column and gross revenue.*

	<b>CURRENT MONTH ACTUAL</b>		<b>CURRENT MONTH BUDGET</b>		<b>CURRENT MONTH VARIANCE</b>		<b>PRIOR YEAR ACTUAL</b>	
<b><u>PATIENT SERVICE REVENUES</u></b>								
INPATIENT SERVICES	324,555	6.5%	561,274	9.9%	(236,719)	-42.2%	639,279	12.3%
	324,555	6.5%	561,274	9.9%	(236,719)	-42.2%	639,279	12.3%
OUTPATIENT SERVICES	4,704,598	93.5%	5,054,601	89.5%	(350,004)	-6.9%	4,520,802	87.0%
	4,704,598	93.5%	5,054,601	89.5%	(350,004)	-6.9%	4,520,802	87.0%
SWING BED SERVICES	2,231	0.0%	32,463	0.6%	(30,232)	-93.1%	36,257	0.7%
	2,231	0.0%	32,463	0.6%	(30,232)	-93.1%	36,257	0.7%
<b>TOTAL GROSS PATIENT REVENUE</b>	<b>5,031,383</b>	<b>100.0%</b>	<b>5,648,338</b>	<b>100.0%</b>	<b>(616,954)</b>	<b>-10.9%</b>	<b>5,196,338</b>	<b>100.0%</b>
	5,031,383	100.0%	5,648,338	100.0%	(616,954)	-10.9%	5,196,338	100.0%
<b><u>DEDUCTIONS FROM REVENUE</u></b>								
MEDICARE ADJUSTMENTS	(1,093,704)	-21.7%	(1,141,950)	-20.2%	48,246	-4.2%	(887,981)	-17.1%
	(1,093,704)	-21.7%	(1,141,950)	-20.2%	48,246	-4.2%	(887,981)	-17.1%
TITLE XIX ADJUSTMENTS	(233,012)	-4.6%	(349,490)	-6.2%	116,478	-33.3%	(374,443)	-7.2%
	(233,012)	-4.6%	(349,490)	-6.2%	116,478	-33.3%	(374,443)	-7.2%
BLUE CROSS ADJUSTMENTS	(422,636)	-8.4%	(573,108)	-10.1%	150,472	-26.3%	(565,984)	-10.9%
	(422,636)	-8.4%	(573,108)	-10.1%	150,472	-26.3%	(565,984)	-10.9%
OTHER ADJUSTMENTS	(268,230)	-5.3%	(322,751)	-5.7%	54,521	-16.9%	(297,038)	-5.7%
	(268,230)	-5.3%	(322,751)	-5.7%	54,521	-16.9%	(297,038)	-5.7%
PROVISION FOR UNCOLLECTIBLE	(153,019)	-3.0%	(158,041)	-2.8%	5,021	-3.2%	(91,655)	-1.8%
	(153,019)	-3.0%	(158,041)	-2.8%	5,021	-3.2%	(91,655)	-1.8%
CHARITY CARE	(25,465)	-0.5%	(24,655)	-0.4%	(810)	3.3%	(23,294)	-0.4%
	(25,465)	-0.5%	(24,655)	-0.4%	(810)	3.3%	(23,294)	-0.4%
TOTAL DEDUCTIONS FROM REVENUE	(2,196,066)	-43.6%	(2,569,994)	-45.5%	373,928	-14.5%	(2,240,395)	-43.1%
	(2,196,066)	-43.6%	(2,569,994)	-45.5%	373,928	-14.5%	(2,240,395)	-43.1%
<b>NET PATIENT REVENUE</b>	<b>2,835,318</b>	<b>56.4%</b>	<b>3,078,344</b>	<b>54.5%</b>	<b>(243,026)</b>	<b>-7.9%</b>	<b>2,955,944</b>	<b>56.9%</b>
<i>(as % of Gross Patient Revenue)</i>	2,835,318	56.4%	3,078,344	54.5%	(243,026)	-7.9%	2,955,944	56.9%
<b>NET PATIENT REVENUE</b>	<b>2,835,318</b>	<b>93.9%</b>	<b>3,078,344</b>	<b>93.7%</b>	<b>(243,026)</b>	<b>-7.9%</b>	<b>2,955,944</b>	<b>95.0%</b>
<i>(as % of Total Operating Revenue)</i>	2,835,318	93.9%	3,078,344	93.7%	(243,026)	-7.9%	2,955,944	95.0%
OTHER REVENUE								
DIETARY/MEALS INCOME	5,186	0.2%	7,300	0.2%	(2,114)	-29.0%	7,334	0.2%
	5,186	0.2%	7,300	0.2%	(2,114)	-29.0%	7,334	0.2%
OTHER INCOME	180,200	6.0%	198,167	6.0%	(17,966)	-9.1%	147,255	4.7%
	180,200	6.0%	198,167	6.0%	(17,966)	-9.1%	147,255	4.7%
TOTAL OTHER REVENUE	185,386	6.1%	205,467	6.3%	(20,081)	-9.8%	154,589	5.0%
	185,386	6.1%	205,467	6.3%	(20,081)	-9.8%	154,589	5.0%
<b>TOTAL OPERATING REVENUE</b>	<b>3,020,704</b>	<b>100.0%</b>	<b>3,283,811</b>	<b>100.0%</b>	<b>(263,107)</b>	<b>-8.0%</b>	<b>3,110,533</b>	<b>100.0%</b>
	3,020,704	100.0%	3,283,811	100.0%	(263,107)	-8.0%	3,110,533	100.0%
<b><u>OPERATING EXPENSES</u></b>								
SALARIES	1,633,738	54.1%	1,757,437	53.5%	(123,699)	-7.0%	1,481,444	47.6%
	1,633,738	54.1%	1,757,437	53.5%	(123,699)	-7.0%	1,481,444	47.6%
BENEFITS	541,471	17.9%	575,160	17.5%	(33,689)	-5.9%	549,145	17.7%
	541,471	17.9%	575,160	17.5%	(33,689)	-5.9%	549,145	17.7%
PROFESSIONAL FEES	268,426	8.9%	98,791	3.0%	169,635	171.7%	340,732	11.0%
	268,426	8.9%	98,791	3.0%	169,635	171.7%	340,732	11.0%
SUPPLIES & EXPENSES	551,786	18.3%	689,284	21.0%	(137,498)	-19.9%	589,915	19.0%
	551,786	18.3%	689,284	21.0%	(137,498)	-19.9%	589,915	19.0%
OCCUPANCY	129,400	4.3%	135,905	4.1%	(6,505)	-4.8%	120,096	3.9%
	129,400	4.3%	135,905	4.1%	(6,505)	-4.8%	120,096	3.9%
DEPRECIATION	165,000	5.5%	224,700	6.8%	(59,700)	-26.6%	210,000	6.8%
	165,000	5.5%	224,700	6.8%	(59,700)	-26.6%	210,000	6.8%
<b>TOTAL OPERATING EXPENSE</b>	<b>3,289,821</b>	<b>108.9%</b>	<b>3,481,277</b>	<b>106.0%</b>	<b>(191,456)</b>	<b>-5.5%</b>	<b>3,291,332</b>	<b>105.8%</b>
	3,289,821	108.9%	3,481,277	106.0%	(191,456)	-5.5%	3,291,332	105.8%
<b>NET OPERATING INCOME (LOSS)</b>	<b>(269,117)</b>	<b>-8.9%</b>	<b>(197,466)</b>	<b>-6.0%</b>	<b>(71,651)</b>	<b>36.3%</b>	<b>(180,799)</b>	<b>-5.8%</b>
	(269,117)	-8.9%	(197,466)	-6.0%	(71,651)	36.3%	(180,799)	-5.8%
<b><u>NONOPERATING REV/EXP</u></b>								
TAXES	166,359	5.5%	167,865	5.1%	(1,506)	-0.9%	165,896	5.3%
	166,359	5.5%	167,865	5.1%	(1,506)	-0.9%	165,896	5.3%
GENERAL CONTRIBUTIONS	-	0.0%	-	0.0%	-	0.0%	56	0.0%
	-	0.0%	-	0.0%	-	0.0%	56	0.0%
COVID/PRF FUNDING	-	0.0%	-	0.0%	-	#DIV/0!	93,214	60.3%
	-	0.0%	-	0.0%	-	#DIV/0!	93,214	60.3%
INTEREST INCOME	44,974	1.5%	10,833	0.3%	34,140	315.1%	4,723	0.2%
	44,974	1.5%	10,833	0.3%	34,140	315.1%	4,723	0.2%
INTEREST EXPENSE	(48,900)	-1.6%	(62,900)	-1.9%	14,000	-22.3%	(52,674)	-1.7%
	(48,900)	-1.6%	(62,900)	-1.9%	14,000	-22.3%	(52,674)	6.8%
<b>TOTAL NONOPERATING INCOME (LOSS)</b>	<b>162,432</b>	<b>5.4%</b>	<b>115,798</b>	<b>3.5%</b>	<b>46,634</b>	<b>40.3%</b>	<b>211,215</b>	<b>6.8%</b>
	162,432	5.4%	115,798	3.5%	46,634	40.3%	211,215	6.8%
<b>NET INCOME (LOSS)</b>	<b>(106,685)</b>	<b>-3.5%</b>	<b>(81,668)</b>	<b>-2.5%</b>	<b>(25,017)</b>	<b>30.6%</b>	<b>30,416</b>	<b>1.0%</b>
<i>Year to Date</i>	(106,685)	-3.5%	(81,668)	-2.5%	(25,017)	30.6%	30,416	1.0%

**CRAWFORD COUNTY MEMORIAL HOSPITAL  
STATEMENT OF CASH FLOWS  
FOR THE MONTH ENDING JULY 31, 2023**

	<u>THIS MONTH</u>	<u>YTD</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
CASH RECEIVED FROM PATIENTS AND THIRD -PARTY PAYORS	3,159,675	3,159,675
CASH PAID TO SUPPLIERS FOR GOODS AND SERVICES	(1,648,075)	(1,648,075)
CASH PAID TO EMPLOYEES FOR SERVICES	(1,937,082)	(1,937,082)
OTHER OPERATING REVENUE RECEIVED	236,245	236,245
NET CASH PROVIDED BY OPERATING ACTIVITIES	(189,238)	(189,238)
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>		
COUNTY TAXES	15,396	15,396
<b>CASH FLOW FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>		
PROCEEDS FROM ISSUANCE OF LONG-TERM DEBT	-	-
PRINCIPAL PAYMENTS ON LONG-TERM DEBT	(56,811)	(56,811)
INTEREST PAID ON LONG-TERM DEBT	(31,378)	(31,378)
ACQUISITION OF PROPERTY AND EQUIPMENT	(13,852)	(13,852)
NET CASH FROM (USED IN) CAPITAL AND RELATED FINANCING ACTIVITIES	(102,040)	(102,040)
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
INTEREST RECEIVED	25,880	25,880
PROCEEDS FROM MATURITIES OF CERTIFICATES OF DEPOSIT	-	-
PURCHASE OF CERTIFICATE OF DEPOSIT	-	-
PROCEEDS OF MATURITIES OF U.S. GOVERNMENT AGENCY SECURITIES	-	-
PURCHASE OF GOVERNMENT AGENCY SECURITIES	-	-
NET CASH PROVIDED BY INVESTING ACTIVITIES	25,880	25,880
<b>NET INCREASE (DECREASE) IN CASH</b>	(250,002)	(250,002)
<b>CASH</b>		
BEGINNING	21,296,488	21,296,488
ENDING	21,046,486	21,046,486
<b>DAYS CASH ON HAND</b>		209

<u>OPERATING INDICATORS:</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>Target</u>	<u>Desirable Trend</u>
Total Margin:	-1.15%	5.64%	-0.41%	2.16%	-2.48%	-3.20%	2.00%	Increasing
Debt Service Coverage Ratio:	2.21	2.31	2.45	2.48	1.90	1.81	1.60	Increasing
Days Revenue in Patient A/R:	54	54	51	47	45	50	50	Decreasing
Days Cash on Hand:	195	199	202	212	204	209	180	Increasing

**CRAWFORD COUNTY MEMORIAL HOSPITAL**  
**BALANCE SHEET**  
**AS OF: 7/31/23**

	Current Month		Prior Month		1-Month Net Change		1 Year Ago Month	
ASSETS								
CURRENT ASSETS								
Total Cash	9,160,493	18.66%	9,485,433	19.25%	(324,940)	-3.43%	13,966,100	28.04%
Patient Receivables	8,131,809	16.56%	8,167,306	16.58%	(35,497)	-0.43%	9,265,397	18.60%
Allowance for Uncollectibles	(743,000)	-1.51%	(640,000)	-1.30%	(103,000)	16.09%	(668,000)	-1.34%
Allowance for Contractuals	(2,360,000)	-4.81%	(2,420,000)	-4.91%	60,000	-2.48%	(2,810,000)	-5.64%
Net Accounts Receivable	5,028,809	10.24%	5,107,306	10.37%	(78,497)	-1.54%	5,787,397	11.62%
Other Receivables								
Est. Third Party Settlement	-	0.00%	-	0.00%	-	0.00%	-	0.00%
Taxes Receivable	1,996,302	4.07%	2,011,698	4.08%	(15,396)	-0.8%	1,990,750	4.00%
Other	718,643	1.46%	838,312	1.70%	(119,669)	-14.28%	816,599	1.64%
Inventory	1,407,778	2.87%	1,419,133	2.88%	(11,355)	-0.80%	1,141,654	2.29%
Prepaid Expenses & Other	997,804	2.03%	534,010	1.08%	463,794	86.85%	766,267	1.54%
TOTAL CURRENT ASSETS	19,309,828	39.33%	19,395,892	39.37%	(86,064)	-0.44%	24,468,768	49.13%
ASSETS LIMITED AS TO USE								
Investments								
Cash & CD's	11,680,036	23.79%	11,655,450	23.66%	24,587	0.21%	6,042,044	12.13%
Bond/Project Funds	205,957	0.42%	155,606	0.32%	50,351	32.36%	231,291	0.46%
Interest Receivable	88,588	0.18%	69,494	0.14%	19,094	27.48%	11,451	0.02%
TOTAL ASSETS LIMITED AS TO USE	11,974,581	24.39%	11,880,549	24.11%	94,032	0.79%	6,284,786	12.62%
OTHER ASSETS								
Physician Practice Intangibles	815,000	1.66%	815,000	1.65%	-	100.00%	815,000	1.64%
TOTAL OTHER ASSETS	815,000	1.66%	815,000	1.65%	-	0.00%	815,000	1.64%
PROPERTY & EQUIPMENT, NET								
Land	314,500	0.64%	314,500	0.64%	-	0.00%	344,500	0.69%
Land held for Future Dev	120,400	0.25%	120,400	0.24%	-	0.00%	120,400	0.24%
Land Improvements	2,511,827	5.12%	2,511,827	5.10%	-	0.00%	2,511,827	5.04%
Building	8,670,091	17.66%	8,670,091	17.60%	-	0.00%	9,076,754	18.23%
Fixed Equipment	17,858,247	36.38%	17,858,247	36.25%	-	0.00%	17,796,915	35.73%
Major Moveable Equipment	18,431,163	37.54%	18,427,574	37.40%	3,589	0.02%	18,113,153	36.37%
Leased Equipment	1,439,076	2.93%	1,458,912	2.96%	(19,837)	-1.36%	1,491,468	2.99%
Deferred Costs	272,882	0.56%	272,882	0.55%	-	0.00%	88,112	0.18%
Allowance for Depreciation	(36,222,354)	-73.78%	(36,057,354)	-73.19%	(165,000)	0.46%	(34,593,912)	-69.46%
TOTAL PROPERTY & EQUIP, NET	13,395,832	27.29%	13,577,079	27.56%	(181,248)	-1.33%	14,949,217	30.02%
DEFERRED OUTFLOWS OF RESOURCES								
Pension Related Deferred Outflows	2,767,672	5.64%	2,767,672	5.62%	-	0.00%	2,385,266	4.79%
Deferred Loss on Refunding	830,448	1.69%	830,448	1.69%	-	0.00%	899,653	1.81%
TOTAL DEFERRED OUTFLOWS	3,598,120	7.33%	3,598,120	7.30%	-	0.00%	3,284,919	6.60%
TOTAL ASSETS	49,093,360	98.34%	49,266,641	98.35%	(173,280)	-0.35%	49,802,690	96.56%
LIABILITIES & NET ASSETS								
CURRENT LIABILITIES								
Accounts Payable	519,283	1.06%	457,537	0.93%	61,746	13.50%	451,467	0.91%
Accrued Payroll & Payroll Taxes	1,728,772	3.52%	1,833,146	3.72%	(104,374)	-5.69%	1,911,352	3.84%
Accrued Health Ins & Flex	1,664,534	3.39%	1,564,356	3.18%	100,178	6.40%	1,919,352	3.85%
Deferred Pro Tax Receivable	1,829,944	3.73%	1,996,302	4.05%	(166,359)	-8.33%	1,824,854	3.66%
Due to Third Parties - Other	18,297	0.04%	16,958	0.03%	1,339	7.90%	13,245	0.03%
Lease Payable - Short Term	-	0.00%	-	0.00%	-	0.00%	-	0.00%
Est. Third Party Settlements	1,076,500	2.19%	1,026,500	2.08%	50,000	4.87%	600,000	1.20%
TOTAL CURRENT LIABILITIES	6,837,329	13.93%	6,894,799	13.99%	(57,470)	-0.83%	6,720,269	13.49%
OTHER LIABILITIES								
Lease Payable - Long Term	100,616	0.20%	125,075	0.25%	(24,459)	-19.56%	310,793	0.62%
Bonds Payable - Long Term	19,243,733	39.20%	19,295,922	39.17%	(52,189)	-0.27%	20,251,761	40.66%
Interest Payable	65,937	0.13%	48,415	0.10%	17,522	36.19%	71,050	0.14%
Net Pension Liability	7,710,095	15.70%	7,660,095	15.55%	50,000	0.65%	327,586	0.66%
TOTAL LONG-TERM LIABILITIES	27,120,381	55.24%	27,129,506	55.07%	(9,125)	-0.03%	20,961,190	42.09%
TOTAL LIABILITIES	33,957,710	69.17%	34,024,306	69.06%	(66,595)	-0.20%	27,681,458	55.58%
DEFERRED INFLOWS OF RESOURCES								
Pension Related Deferred Inflows	2,013,105	4.10%	2,013,105	4.09%	-	0.00%	10,629,374	21.34%
OPEB Related Deferred Inflows	175,696	0.36%	175,696	0.36%	-	0.00%	205,039	0.41%
TOTAL DEFERRED INFLOWS	2,188,801	4.46%	2,188,801	4.44%	-	0.00%	10,834,413	21.75%
NET ASSETS								
General Fund	13,053,534	26.59%	11,256,402	22.85%	1,797,132	15.97%	11,256,402	22.60%
Net Revenue (Loss)	(106,685)	-0.22%	1,797,132	3.65%	(1,903,817)	-105.94%	30,416	0.06%
TOTAL NET ASSETS	12,946,849	26.37%	13,053,534	26.50%	(106,685)	-0.82%	11,286,819	22.66%
TOTAL LIABILITIES & NET ASSETS	49,093,360	100.00%	49,266,641	100.00%	(173,280)	-0.35%	49,802,690	100.00%

# TO BE PAID THIS MONTH -July 2023

712 Digital - Fees	\$2,250.00	J & J Health Care Systems - Supplies	\$5,574.50
AbbVie US, LLC - Supplies	\$1,902.00	JP Gasway Co. - Supplies	\$1,640.00
Alcon Vision, LLC - Supplies	\$2,384.00	KCI USA, Inc. - Supplies	\$2,775.57
Alpha Source, Inc. - Fees	\$455.60	KDSN FM - Advertising	\$3,488.35
American Time - Supplies	\$120.00	Kelli's Gift Shop Supplier - Supplies	\$734.12
AmerisourceBergen - Supplies	\$1,834.70	Kreisers, LLC - Supplies	\$179.00
Ameritex Services - Fees	\$3,985.80	La Prensa - Advertising	\$1,476.00
Anderson Erickson Dairy - Supplies	\$502.79	Lifeserve Blood Center - Supplies	\$4,591.88
Applied Medical - Supplies	\$430.00	Manilla Times - Advertising	\$201.88
ARJO, Inc. - Supplies	\$221.32	Mapleton Press - Advertising	\$59.00
Arthrex - Supplies	\$2,229.50	Marco, Inc. - Fees	\$7,236.36
Aspen Surgical Products, Inc. - Supplies	\$215.59	Martin Bros Dist. Co., Inc - Supplies	\$2,294.61
Bayer Healthcare - Supplies	\$1,444.35	Masimo Corporation - Supplies	\$370.95
Beckman Coulter, Inc. - Supplies	\$2,048.68	Med Alliance Group, Inc. - Fees	\$319.16
Bluespace Creative - Fees	\$1,448.00	Medical Positioning, Inc. - Supplies	\$668.47
Bomgaars - Supplies	\$273.71	Medtronic USA, Inc. - Supplies	\$405.00
Boston Scientific Corp - Supplies	\$187.74	Mindray DS USA, Inc. - Supplies	\$1,293.39
Bound Tree Medical, LLC - Supplies	\$1,065.96	Mizuho Orthopedic Systems - Supplies	\$250.00
Briggs Healthcare - Supplies	\$71.10	Mortan, Inc. -Supplies	\$370.51
Brown's Medical Imaging - Fees	\$11,981.25	Nuance Communications, Inc. - Supplies	\$1,351.36
Carefusion - Supplies	\$28.34	Observer - Advertising	\$252.33
Cook Medical, LLC - Supplies	\$1,718.50	Olympus America, Inc. - Supplies	\$627.18
Counsel - Fees	\$790.59	Onmedia - Advertising	\$491.00
CPSI - Fees	\$24,694.00	Ortho Clinical Diagnostics - Supplies	\$915.83
Curbell Medical Products - Supplies	\$189.81	Pentax Medical - Supplies	\$900.00
Custom Motorcycle - Supplies	\$40.09	Pfizer, Inc. - Supplies	\$437.10
Denison Bulletin & Review - Advertising	\$10,099.33	Philips Healthcare - Supplies	\$76.63
Denison Free Press - Advertising	\$2,900.00	Plunkett's Pest Control - Fees	\$187.25
DFI-Solutions in Print - Supplies	\$370.13	PPP Web Design - Fees	\$190.00
Echo Group, Inc. - Supplies	\$66.35	Priority Healthcare Dist. - Supplies	\$4,133.60
Ecolab - Supplies	\$297.42	Professional Computer Solutions - Fees	\$264.00
Encompass Group, Inc. - Supplies	\$97.92	Professional Medical Management - Supplies	\$6,660.50
Fareway Stores - Supplies	\$1,191.74	Secure Shred Solutions - Fees	\$346.00
Farmer Bros. Co. - Supplies	\$831.82	Shared Medical Services, Inc. - Fees	\$4,300.00
Feld Fire - Fees	\$99.00	Sherwin Williams - Supplies	\$220.28
Fujifilm Sonosite, Inc. - Supplies	\$494.00	Smart Shopper - Advertising	\$789.00
GE Healthcare - Fees	\$16,105.04	Smith & Nephew, Inc. - Supplies	\$3,158.80
Genzyme Corporation - Supplies	\$1,377.63	Standard Textile Co., Inc. - Fees	\$561.12
Getinge USA - Supplies	\$11,832.69	Staywell Company - Supplies	\$738.90
Grainger - Supplies	\$1,019.19	Steris Corporation - Supplies	\$1,158.32
GRP & Associates, Inc. - Fees	\$564.84	Stryker Endoscopy - Supplies	\$2,389.34
Health Care Logistics - Supplies	\$95.88	Stryker Sales Corp. - Supplies	\$512.00
Hobart Sales & Service - Supplies	\$250.21	Teleflex, LLC - Supplies	\$702.50
Hologic, Inc. - Supplies	\$594.00	Tennant Sales and Service - Supplies	\$5,008.92
Home Depot Pro - Supplies	\$391.64	The Rhino Group - Fees	\$50.00
Huntel Security - Fees	\$275.40	UNMC Center for Continuing Ed - Fees	\$560.00
ICP Medical, LLC -Supplies	\$1,613.12	WIN - Fees	\$1,500.00
ID Apparel, LLC - Supplies	\$534.60	Ziegler, Inc. - Supplies	\$10,273.81

**July Check Run**

**\$196,299.89**

712 Digital - Advertising	\$2,250.00
Krystin Adams - Expenses	\$58.30
Airgas USA, LLC - Supplies	\$2,196.94
Aguilar, Patty - Expenses	\$500.00
ALK-ABUELLO, Inc. - Supplies	\$212.52
American Messaging - Fees	\$71.43
Avant Healthcare Professionals, LLC - Fees	\$8,896.03
Balcon - Supplies	\$4,519.50
Kathy Berens-Brownmiller - Expenses	\$888.00
Black Hills Energy - Utilities	\$81.96
Brittany Bremser - Expenses	\$205.44
Dr. Kyle Brown - Expenses	\$1,854.60
Cable Channel 13 - Advertising	\$250.00
Cardinal Health - Supplies	\$3,667.04
Cardinal Supplies and Fresheners - Supplies	\$51.00
Cassling - Fees	\$11,612.00
Change Healthcare - Fees	\$6,680.64
CHI - Fees	\$2,225.54
City of Dow City - Utilities	\$65.85
Cisco Systems Capital Corp. - Fees	\$73.94
Morgan Claussen - Expenses	\$36.38
Cobblestone Inn & Suite - Fees	\$1,188.00
CompHealth - Fees	\$11,035.80
Country Rose - Fees	\$93.74
Custom Trends, LLC - Supplies	\$45.98
Database Solutions, Inc. - Fees	\$3,920.00
Dearborn National - Premiums	\$21,089.86
Denison Hardscapes, Inc. - Fees	\$1,591.25
Denison Municipal Utilities - Utilities	\$21,906.34
DMS Health Technologies - Fees	\$4,869.00
Do It Best Hardware - Supplies	\$76.72
Dollar General Corporation - Supplies	\$13.70
Dorsey & Whitney - Fees	\$21,299.00
Cindy Dotzler - Expenses	\$36.38
Leah Eck - Expenses	\$888.00
Ace Ettleman - Fees	\$550.00
Eventide Lutheran Home - Fees	\$400.00
FFF Enterprises - Supplies	\$7,742.35
FNIC - Premiums	\$593,632.23
Forvis - Fees	\$29,857.86
Kendra Foster - Expenses	\$36.38
Julie Graeve - Expenses	\$3,416.48
Greatamerican Financial SE - Fees	\$101.00
Jamie Gross - Expenses	\$115.68
Health Partners of SW IA - Fees	\$1,530.00
IA Dept of Public Health - Fees	\$35.00

**DEPRECIATION FUND:**

Heartland Business Systems - TV Upgrades	\$3,589.00
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**Depreciation Total**

**\$3,589.00**

**Salaries**

**\$1,934,616.27**

**GRAND TOTAL**

**\$3,030,545.16**

ICU Medical, Inc. - Supplies	\$2,255.37
Jackson Lewis P.C. - Fees	\$9,855.00
KDSN FM - Advertising	\$3,243.86
Jill Kierscht - Expenses	\$97.50
Randy Kilnoski - Expenses	\$992.42
Kriss Premium Products, Inc. - Fees	\$200.00
Dr. Patrick Luft - Expenses	\$1,931.23
McKesson Medical Surgical - Supplies	\$645.58
Medbridge, Inc. - Fees	\$2,015.68
Medical Solutions, LLC - Fees	\$28,283.31
Michael & Sara Luft - Fees	\$300.00
National Rural Health Assn. - Fees	\$1,225.00
Network Services Company - Supplies	\$1,372.03
Owens & Minor - Supplies	\$14,604.97
Oxen Technology - Fees	\$10.00
Pararev - Fees	\$1,912.50
Pfizer, Inc. - Supplies	\$208.80
Pharmacy OneSource - Fees	\$533.49
Pitney Bowes Bank, Inc. - Postage	\$1,500.00
Practical Sleep Services - Fees	\$4,200.00
QuVa Pharma, Inc. - Supplies	\$478.55
R&S Waste Disposal - Fees	\$496.10
Elizabeth Rothe - Expenses	\$3.80
Lisa Sample - Expenses	\$23.71
Erin Schechinger - Expenses	\$2,710.00
Shared Medical Services - Fees	\$2,150.00
Sister Sweets - Fees	\$208.00
Smiths Medical - Supplies	\$77.18
Spendmend, LLC - Supplies	\$850.00
Stables for Jed - Sponsorship	\$100.00
State Hygienic Laboratory - Fees	\$366.00
Takeda Pharmaceuticals - Supplies	\$4,276.80
Team Ford Lincoln - Fees	\$18.90
Thoroughcare, Inc. - Fees	\$165.00
Turnkey Pharmacy Solutions - Fees	\$7,939.80
UI Service Center - Scholarship	\$1,000.00
UnityPoint Health - Fees	\$252.00
US Foods - Supplies	\$4,162.46
Vascular Access - Fees	\$600.00
Wells Fargo Financial Leasing - Fees	\$1,020.25
West Bend Mutual Ins. - Premiums	\$9,209.40
Western Iowa Networks - Telephone	\$1,318.83
Westside Sonography, Inc. - Fees	\$735.00
Kelly Wieman - Expenses	\$942.38
Patient Account Refunds	\$9,681.24

**Manual Check & ACH Total**

**\$896,040.00**

PURCHASE ORDER #: 40797 PAGE 1

The order number must appear on all  
invoices, packages, & correspondence.

CRAWFORD COUNTY MEMORIAL HOSPI  
100 MEDICAL PARKWAY  
DENISON, IA 51442  
HOSP PHONE: 712-265-2500  
PUR PHONE.: 712-265-2648  
FAX.....:

MIN PO AMT...:  
TAX EXEMPT #: 42-6037896  
ACCOUNT #...: 0100148897

DATE VEND ----TERMS----  
08/09/23 00345  
----SHIP VIA--- -----FOB-----

TO: ALCON VISION, LLC  
6201 S FREEWAY  
FORT WORTH,, TX 76134  
VEND PHONE: 800-862-5266  
VEND FAX...: 800-241-0677

SHIP: CRAWFORD COUNTY MEMORIAL HOSP  
TO: 100 MEDICAL PARKWAY  
DENISON, IA 51442

LINE#/DESCRIPTION	DEPARTMENT	HOSPITAL #	CATALOG # GL NUM.	UNIT	QTY	ORD	UNIT CST EXT CST
1 OZIL HP CENTURION ACTIVE SENTRY			8065752914	EA	8		5500.00
SURGERY		999660	41090660				44000.00
2 OZIL HP DISCOUNT			8065752914	EA	8		-3500.00
SURGERY		999660	41090660				-28000.00
3 ULTRAFLOW II I/A HANDPIECE			8065751795	EA	8		275.00
SURGERY		999660	41090660				2200.00
*** TOTALS ***					24		18200.00

COMMENT: OR

11570000

12080

20,280

18200.00

80266.70

20080.00

28,566.70

AUTH. SIGNATURE: Reed M. J.  
ENTERED BY: SAM



Alcon Vision, LLC  
6201 South Freeway, Fort Worth, TX 76134-2099  
T: 817.293.0450  
www.alcon.com



## QUOTATION

**Quote #:** PN-064901

**Quote Date:** 08/08/2023

Account Number: 0100148897  
CRAWFORD CTY MEM HOSP  
100 MEDICAL PKWY  
DENISON, IA 51442-2299

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Qty	Product Number	Product Description	Extended Amount
8	8065752914	CENTURION® ACTIVE SENTRY OZIL® HP	\$44,000.00
Subtotal:			\$44,000.00
Less Discounts:			\$28,000.00
Total:			\$16,000.00

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Submitted by: Matt Beuning  
matt.beuning@alcon.com

Alcon Vision, LLC  
6201 South Freeway, Fort Worth, TX 76134-2099  
T: 817.293.0450  
www.alcon.com



## QUOTATION

**Quote #: PN-065392**

**Quote Date: 08/22/2023**

Account Number: 0100148897  
CRAWFORD CTY MEM HOSP  
100 MEDICAL PKWY  
DENISON, IA 51442-2299

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Qty	Product Number	Product Description	Extended Amount
8	8065751795	ULTRAFLOW II I/A HANDPIECE	\$2,440.00
Subtotal:			\$2,440.00
Less Discounts:			\$240.00
Total:			\$2,200.00

---

Submitted by: Matt Beuning  
matt.beuning@alcon.com

Alcon Vision, LLC  
6201 South Freeway, Fort Worth, TX 76134-2099  
T: 817.293.0450  
www.alcon.com



## QUOTATION

**Quote #: PN-065420**

**Quote Date: 08/23/2023**

Account Number: 0100148897  
CRAWFORD CTY MEM HOSP  
100 MEDICAL PKWY  
DENISON, IA 51442-2299

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Qty	Product Number	Product Description	Extended Amount
8	8065751013	INTREPID METAL I/A TIP 0.8MM DIAM 0.3MM ASP PORT ANGLED	\$2,400.00
Subtotal:			\$2,400.00
Less Discounts:			\$320.00
Total:			\$2,080.00

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11570000

Submitted by: Matt Beuning  
matt.beuning@alcon.com

PURCHASE ORDER #: 40788 PAGE 1

CRAWFORD COUNTY MEMORIAL HOSPI  
100 MEDICAL PARKWAY  
DENISON, IA 51442  
HOSP PHONE: 712-265-2500  
PUR PHONE.: 712-265-2648  
FAX.....:

The order number must appear on all  
invoices, packages, & correspondence.

MIN PO AMT...:  
TAX EXEMPT #: 42-6037896  
ACCOUNT #...: 1007689

DATE VEND ----TERMS----  
08/04/23 02746  
----SHIP VIA--- -----FOB-----

TO: BAUSCH & LOMB SURGICAL  
180 VIA VERDE DR  
SAN DIMAS, CA 91773  
VEND PHONE: 800-338-2020  
VEND FAX...:

SHIP: CRAWFORD COUNTY MEMORIAL HOSP  
TO: 100 MEDICAL PARKWAY  
DENISON, IA 51442

LINE#/DESCRIPTION DEPARTMENT	HOSPITAL #	CATALOG # GL NUM.	UNIT	QTY	ORD	UNIT CST EXT CST
1 CASTROVIEJO SUTURING FORCEPS SURGERY	999660	E1796 41090660	EA	8		277.9429 2223.54
2 VANNAS CAPSULOTOMY SCISSORS SURGERY	999660	E3386 41090660	EA	8		208.9643 1671.71
3 IRIS SCISSORS 28MM POINT STRAIGH SURGERY	999660	E3404 41090660	EA	8		58.7285 469.83
4 BISHOP HARMON IRRIGATION CANNULA SURGERY	999660	E4922 41090660	EA	8		18.2590 146.07
5 SCS SHEPARD-WESTCOT UP BLD SER SURGERY	999660	E3320RS 41090660	EA	8		217.0795 1736.64
6 NAGAHARA NUCLEUS CHOPPER LEFT SURGERY	999660	E0578L 41090660	EA	8		156.3818 1251.05
7 DANKNER/PANARLELLO 1201CL CAN SURGERY	999660	E4968 41090660	EA	8		43.7050 349.64
8 CAN AIR INJ 27 GAS (EO499-A) SURGERY	999660	E0499 27 41090660	EA	24		18.2590 438.22
*** TOTALS ***				80		8286.70

COMMENT: OR

11570000

10-12 weeks

Copy

AUTH. SIGNATURE:   
ENTERED BY: SAM

Order Number: 003415702	Date: 08/16/2023	Pay Terms: NET30	Page: 1
Purchase Order Number: 40788	Quote Expire Date:		
Quote Requested By: Sue Mohr	, (712) 265-2648	Quote Entered By: Beverly Gresham	

Bill/Sold To: 00007689  
 Crawford County Memorial Hosp.  
 MAIN 00007689  
 100 Medical Parkway  
 Denison IA 51442-2210  
 United States of America

Ship To: 01007689  
 Crawford County Memorial Hosp..  
 100 Medical Parkway  
 Denison IA 51442  
 United States of America

Line-Sched	Product Number Description	UOM	Quantity	List Price	Net Price	Extended Amt
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Currency: US Dollar

Header Note:  
 PURCHASE ORDER: 40788

1-1	E1796 FCP SUT CASTR .12MM DEL WD HDL	EA	8.00	427.60	277.94	2,223.54
2-1	E3386 SCISSORS VANNAS STRAIGHT	EA	8.00	321.48	208.96	1,671.71
3-1	E3404 SCS IRIS STR DELICATE	EA	8.00	90.35	58.73	469.83
4-1	E4922 CAN BISHP-HRMN B-D HUB TIP OY	EA	8.00	28.09	18.26	146.07
5-1	E3320 RS SCS SHEPARD-WESTCOT UP BLD SER	EA	8.00	333.97	217.08	1,736.64
6-1	E0578 L NAGAHARA PHACO-CHOPPER-LEFT	EA	8.00	240.59	156.38	1,251.05
7-1	E4968 DANKNER/PANARLELLO 1201CL CAN	EA	8.00	67.24	43.71	349.64
8-1	E0499 27 CAN AIR INJ 27 GA (EO499-A)	EA	24.00	28.09	18.26	438.22

Quote Discount 4,462.07

List Price Total	12,748.78	Quote Total	8,286.70
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End of Report



CRAWFORD COUNTY  
MEMORIAL HOSPITAL



# CELEBRATING SUCCESS



**Congratulations to our  
Revenue Cycle Team!**



At fiscal year-end we met  
all 4 of our strategic  
financial goals!

- Cash on Hand > 180
- Debt Service Coverage Ratio > 1.6
- Operating Margin > 2%
- Days in A/R < 50



SET  
GOALS  
THAT  
MATTER





CRAWFORD COUNTY  
MEMORIAL HOSPITAL

---

We surpassed our Days in A/R goal of <50 days by 5 days, ending the month of June with 45 days!

This is a huge accomplishment and equates to over **\$935,000** in receipts!







**BILERS**







**GOODERS**



# FINANCIAL COUNSELORS



# HIM CLERKS







**Patient Access - Clinic**

Becky Kunze	Amy Jensen
Lori Freese	Jenny Frank
Julie Fox	Jason Castillo
Sherrie Ferguson	Kassondra Loftus
Sharon Staley	Maryann Beckner
Katlyn Gosch	Sharon Hennen
Lori Wight	Madison Wight



**Greeters**

Debbie Ahart  
Lois Murphy  
Sandy Johnson  
Dori Brich



**Patient Access - Hospital**

Tina Carter	Amber Neill
Jen Boeckman	Kristine Meyers
Megan Plagge	Tonia Copeland
Lindsey Gotto	Patty Kienast
Annette Watkins	Kendra Schiltz
Kelsie Smith	Anne Hao
Stephanie Barboza	Kendra Foster





# LEADERSHIP



# STAR PERFORMER



**Annette Watkins**

—  
Top Collector in the ER



# STAR PERFORMER



**Sharon Staley**

—

Top Collector in the  
Med Clinic





# STAR PERFORMER



**Becky Kunze**

—

Top Collector in the  
Med Clinic





# HONORARY REV CYCLE MEMBER



**Andy Segebart**

---

Saved over \$250,000 in the month of  
June through the 340B Program

