



BOARD OF TRUSTEES MEETING AGENDA

5:30 p.m., Monday, May 22, 2023

Hospital Meeting Rooms C-D

100 Medical Parkway, Denison, IA

Public participants are welcome to join the meeting in-person or listen to the conversation at:

Call in Number TOLL FREE +1-844-621-3956

Meeting number 2630 101 7718

I. CALL TO ORDER

II. APPROVAL OF MINUTES

- A. Previous Month's Minutes

III. QUALITY CARE AND SERVICES

- A. Quality Committee Report
- B. Antibiotic Stewardship Program
 - i. Antibiotic Stewardship Authorization – Discussion / Action
- C. Medical Staff Report

IV. PATIENT EXPERIENCE

- A. 5 Star Journey Update

V. PEOPLE

- A. Credentialing
 - i. Appointments & Reappointments – Discussion / Action
- B. Mission Committee Report

VI. GROWTH

- A. Department Reports
 - i. Dietary
 - ii. Purchasing
- B. CEO Report

VII. FINANCIAL STABILITY

- A. Finance Committee Report - Approval of Payroll & AP
- B. Ambulance Capital Purchase Update – Action
- C. Bladder Scanner Capital Purchase Update – Action
- D. FY23 Budget Amendment & Public Hearing Update – Discussion
- E. FY24 Operating & Capital Budget – Discussion / Action

VIII. COMMUNITY

- A. Board Chair Comments

IX. ADJOURNMENT

Board of Trustees

April 24, 2023

A meeting of the Board of Trustees of Crawford County Memorial Hospital was held on Monday, April 24, 2023, in Hospital Board Room D at Crawford County Memorial Hospital, Denison, Iowa, and via WebEx.

Present on site during the meeting were David Reisz, Vernon Sid Leise, Jay Mendlik, Amy Schultz, Tom Gustafson, Heather Rasmussen (Chief Quality & Ancillary Services Officer), Rachel Melby (CFO), Erin Muck (CEO), Dr. David Wright (Chief of Staff left at 6:25), and Heather Wight (Recorder). In addition, Kelby Eck (Nurse Director of Emergency Services), Cori Rayevich (Emergency Services Coordinator), Kelly Wieman (Director of Rehab Services), Angie Andersen (Director of Information Technology), Sue Mohr (Director of Materials Management), and Carmen Swertzic. Unable to attend was Jason Franklin, CNO.

Present via WebEx was Rich Knowles.

CALL TO ORDER: The Board of Trustees meeting was called to order at 5:31 p.m. by Mendlik.

APPROVAL OF PREVIOUS MONTH'S MINUTES

A motion was made by Gustafson, second by Leise, to approve the March 27, 2023, minutes as presented. Motion carried unanimously.

QUALITY CARE AND SERVICES

Quality Committee Report

- Muck gave a brief update of the Quality Committee activities.
- Recommend Board action regarding Medical Staff Accountable Care Committee recommendations for approval of Medical Staff privileges and appointment/re-appointment applications.

Medical Staff Report

Dr. Wright gave a summary of the recent Medical Staff meeting.

PATIENT EXPERIENCE

5-Star Journey Update

Muck gave an update on the 5-Star Journey.

PEOPLE

Credentialing

A motion was made by Reisz, second by Schultz, to approve Medical Staff appointments of Kane, Cook and Harty and reappointments of West, Kelley, Linde, and Wright as presented. Motion carried unanimously.

Mission Committee Report

Muck shared a recap of the Mission Committee Report.

GROWTH

Department Reports

- **Rehab Services**
Wieman reviewed the staff, duties and services offered by the rehab services department.
- **IT**
Andersen shared details of the information technology department staff, responsibilities, and current projects.
- **Emergency Services**
Eck shared the recent accomplishments of the emergency department and recently completed DO IT projects.
Rayevich shared projects and statistics of the EMS department.

CEO Report

Muck gave a summary of her CEO report.

FINANCIAL STABILITY

Finance Committee Report

1. Total Payroll & Accounts Payable of \$2,830,658.19 for payment.

A motion was made by Gustafson, second by Leise, to approve the financial report, total payroll, and accounts payables in the amount of \$2,830,658.19. Motion carried unanimously.

FY23 County Budget Review

Melby shared the recommended county budget amendment for the FY23 county budget.

A motion was made by Leise, second by Gustafson, to amend the FY23 county budget and set the hearing date for May 22, 2023. Motion carried unanimously.

COMMUNITY

Board Chair Comments

Mendlik shared details from his recent visit to the Western Iowa Tech Community College Denison Campus and their expansion projects.

Policy 105.00 Board of Trustees Public Access Policy

Mendlik shared the changes to the public access policy.

A motion was made by Reisz, second by Schultz, to approve recommended changes to Policy 105.00 Board of Trustees Public Access Policy. Motion carried unanimously.

Public Comments

The board heard comments from Rich Knowles.

ADJOURNMENT

A motion was made by Gustafson, second by Schultz, that the meeting be adjourned at 6:44 p.m. Motion carried unanimously.

Crawford County Memorial Hospital
QUALITY COMMITTEE OF THE BOARD OF TRUSTEES
May 16, 2023 Meeting Minutes

A meeting of the Quality Committee of the Board of Trustees was held on Tuesday, May 16, 2023. Present: Sid Leise; David Reisz; Erin Muck, CEO; Don Luensmann, Executive Director of Marketing & Development (exit 4:50pm) Dana Neemann Director of Education & Patient Experience (exit at 4:36pm); and Heather Rasmussen Chief Quality & Ancillary Services Officer.

Absent: Michael Luft, DO

Sid Leise called the meeting to order at 4:30 pm

Committee Recommendations/Actions: Recommend Board action regarding Medical Staff Executive Committee recommendations for approval of Medical Staff privileges and appointment/re-appointment applications.

I. Patient Experience

Neemann reviewed the updated scorecard for HCAHPS.

II. Statistics

Muck reviewed the April 2023 statistics with the Committee.

III. Medical Staff Credentialing

The Committee members reviewed the recommendation from the Medical Staff Executive Committee for clinical privilege approval of the submitted applications for appointments/re-appointments. The Committee recommends approval action for the Board of Trustees.

IV. Committee Reports/Minutes

- i. **Medical Staff Meeting:** The Committee reviewed the minutes from the Medical Staff meeting held on May 9, 2023.
- ii. **Infection Prevention Meeting:** The Committee reviewed the minutes from the Infection Prevention Committee meeting held on May 9, 2023.
- iii. **Pharmacy & Therapeutics:** The Committee reviewed the minutes from the P&T Committee meeting held on April 27, 2023.
- iv. **5 Star Journey Review:** Muck shared the current customer service training workshops and activities.

V. Peer Review: Tabled

VI. Other Business/Updates

- i. **DIA survey:** Rasmussen reviewed the recent DIA survey and results.
- ii. **Board Education:** Luensmann provided the Committee with education regarding how to respond to questions from the public.
- iii. **MFP:** Muck gave an update on the schematic design timeline.
- iv. **HR/Recruitment:** Muck gave a summary of recent staffing changes.
- v. **FORVIS:** Muck gave an update on the progress of FORVIS recommendations.

VII. Adjournment Heather Rasmussen, Recorder. 5:52pm

Peer review records are privileged and confidential. Quality Improvement activities are protected from discovery under Iowa Code 147.135.



CRAWFORD COUNTY MEMORIAL HOSPITAL

100 Medical Parkway
Denison, IA 51442

ANTIBIOTIC STEWARDSHIP AUTHORIZATION

The Medical Staff and Board of Trustees of Crawford County Memorial Hospital grants authority to the Antibiotic Stewardship Program Leader to develop and implement a hospital-wide antibiotic stewardship program. The Antibiotic Stewardship Program Leader is responsible for documenting antibiotic stewardship activities, communicating, and collaborating with individuals across the organization on antibiotic issues, and providing competency-based training and education for staff.

The Medical Staff and Board of Trustees appoint Andrew Segebart, Pharm. D. as CCMH's Antibiotic Stewardship Program Leader.

Erin Muck, President/CEO

Date: _____

David Wright, DO President of the Medical Staff

Date: _____

Jason Mendlik, Board of Trustee Chairman

Date: _____

Patrick Luft, MD Antibiotic Stewardship Physician Advisor

Date: _____

Andrew Segebart, Pharm. D.

Date: _____

Crawford County Memorial Hospital

Medical Staff Meeting Minutes

May 9, 2023

A meeting of the Medical Staff of Crawford County Memorial Hospital was held on Tuesday, May 9th, 2023, in the hospital's Meeting Rooms C-D. Present were John Lothrop MD (by phone), John Ingram, MD, Elizabeth Ranniger, MD, Erin Schechinger, DNP, Kyle Brown, MD, Jill Kierscht, ARNP, Patrick Luft, MD, Ed Cutler, CRNA, Julie Graeve, ARNP, Lori Johannsen, PA-C, Erin Muck, CEO, Heather Rasmussen, Chief Quality & Ancillary Services Officer, Andrew Segebart, Pharm-D, Director of Pharmacy, Robert Bowen, MD. Recorder: Marcy Fink

Absent were Leah Eck, DNP, David Wright, DO, Michael Luft, DO, Sara Luft, ARNP, Angie Andersen, IT Director

The meeting was called to order by Elizabeth Ranniger, MD @ 8:04 am.

APPROVAL OF PREVIOUS MONTH'S MINUTES

The voting members of the medical staff approved the minutes of the April 11th, 2023, meeting.

CLINICAL UPDATE

Erin Muck

- Will not be advertising for a CNO at this time. Erin will act as interim CNO.
- Amber Young has resigned her position as Care Coordinator. We have decided to advertise for a social worker.
- Hospital-wide staffing is good at this point.

BUSINESS

A. IT Update

Angie Andersen

- In the absence of Angie Andersen, no IT report for this month.

B. Antibiotic Stewardship Authorization

Andrew Segebart

- CMS guidelines require that the Medical Staff and the Board of Trustees appoint an Antibiotic Stewardship Program Leader. Motion was made by Dr. John Ingram to appoint Andrew Segebart, Pharm D, as CCMH's Antibiotic Stewardship Program Leader. Motion was seconded by Dr. Patrick Luft. Motion carried.

C. Ed Cutler requested 2 weeks notice before a surgery in order to possibly meet with the patient if there are any concerns. He will be giving the providers pre-op H&P guidelines for their review and feedback.

ADJOURNMENT The meeting was adjourned to the Executive Committee at 8:13 am

Elizabeth Ranniger, MD Secretary/Treasurer, Medical Staff

MAY 2023 CREDENTIALING

NEW APPOINTMENTS

None

REAPPOINTMENTS

Jeremy Baum, MD

Dustin Schuur, CRNA

Sara Luft, ARNP

Kathy Berens-Brownmiller, PA-C

Joslin Carson, MD

Jill Kierscht, ARNP

Crawford County Memorial Hospital
Mission Committee
May 11, 2023 4:30 PM

A meeting of the Mission Committee of the Board of Trustees was held on Thursday, May 11, 2023. Present on site were Erin Muck (CEO), Heather Rasmussen (Chief Quality & Ancillary Services Officer), Don Luensmann (Director of Marketing and Development arrived at 4:40 and left at 4:49) and Heather Wight (recorder). Present via phone conference were Tom Gustafson and Jay Mendlik. Unable to attend was Ed Cutler (CRNA Director of Anesthesia).

The meeting was called to order at 4:33 p.m.

QUALITY CARE AND SERVICES

DIA Survey

- Rasmussen covered the recent DIA survey and results.

PATIENT EXPERIENCE

5-Star Journey Update

- Muck reviewed the front-line staff's current customer service workshops.

PEOPLE

Recruitment

- Muck gave an update on provider recruiting efforts.

Board Education

- Luensmann provided education on how to respond to questions from the public.

HR Report

- Muck gave a summary of recent staffing changes.

GROWTH

Statistics

- April 2023 statistics were shared with the committee.

MFP Update

- Muck shared current schematic design timeline updates.

FORVIS Update

- Muck shared the progress of FORVIS recommendations and work.

FINANCE

County Budget Update

- Muck shared the rescheduling of the county budget hearing.

COMMUNITY

Wellness Center Update

- Muck shared fundraising efforts and next steps for the community wellness center.

The meeting adjourned at 5:22 p.m. Heather Wight, Recorder

CEO Report

May 19, 2023

Hello,

This week CCMH became the second hospital in Iowa to be recognized for our readiness to provide emergency care for children. Iowa Pediatric Emergency Assessment and Care (IPEAC) is a new state recognition program that designates hospitals for their preparedness to provide stabilization and treatment for children with illness and injuries. Our Emergency Services team led this initiative, which required an application, an onsite assessment, and survey of the required equipment, training, and needed support of children. We are enormously proud of this designation, as well as the recognition of our continued commitment of excellent pediatric care.

Another successful customer service training wrapped up this week. This year's SEAs tackled their fear of public speaking and taught over 190 coworkers on fostering team unity, new employee first impressions, and embracing a collaborative culture. They did a wonderful job adding humor and fun to their sessions and had excellent engagement. We are grateful for such awesome staff.

Volumes in April increased over 14% from last April. There were a few strong increases from Total Admissions and Patient Days, Surgical, Lab and Physical Therapy Procedures, and Total Medical Clinic Visits. Even with these increases from last year, we continue to average slightly below year-to-date for some key outpatient departments.

There was a small loss of \$12,900 for the month, which is a significant improvement from last year, and an \$89,682 improvement from budget. Year-to-date net profit is \$191,856. Cash did increase by \$182,460 with an ending cash balance of \$21,523,687. Days cash on hand did increase to 202.

The Dietary and Purchasing leadership will be attending the meeting to give you a review of their departments. Andy Segebart will also attend to give you an overview of our Antibiotic Stewardship Program. We will need you to approve the authorization designating him to continue to oversee the program.

The County Budget hearing date will need to be reset due to not meeting the posting requirements. Also at the meeting, there are two capital purchase requests that came in slightly over previously approved capital budget amounts and will need re-approval.

Please let Heather or me know if you are unable to make it to the meeting.

Respectfully,
Erin

**CRAWFORD COUNTY MEMORIAL HOSPITAL
FINANCE COMMITTEE MEETING
May 18, 2023 12:00 P.M.**

A meeting of the Finance Committee of the Board of Trustees was held on Thursday, May 18, 2023, in the Administrative Conference Room. Present on site were Rachel Melby, CFO; Erin Muck, CEO; Dr. Elizabeth Ranniger and Heather Wight (rcdr). Present via telephone was Jay Mendlik.

The meeting was called to order at 12:04 pm.

Committee Recommendations:

1. Total Payroll & Accounts Payable of \$3,193,688.29 for approval of payment.
2. Approve the updated purchase price of the 2 new ambulances in the amount of \$223,798.
3. Approve the updated purchase price of a bladder scanner, not to exceed \$10,000.
4. Approve the FY2024 Operating and Capital Budgets.

Approval of Minutes

The April 2023 minutes were reviewed and approved.

CFO Report

The CFO Report was reviewed.

Financial Reports

Statistical, Income and Cash Flow Report

The monthly patient volumes looked great compared to last April, however, compared to year-to-date averages, volumes in many key outpatient areas were down slightly. As a result, there was an operational loss of \$12,900 for the month, which was a significant improvement over last year's loss of \$245,225 in April. Year-to-date we have a profit of \$191,856 and are ahead of budget by about \$400,000 with 2 months remaining in the fiscal year.

Cash flow was positive in April with an increase of \$182,460 for a total of \$21,523,678 in total cash deposits. Days cash on hand increased to 202 days. Also, on a positive note, days in AR decreased to 51 days - just 1 day over our target days of 50. Tax receipts in April helped offset the cost settlement payment to Medicaid, which is noted on the AP listing. Iowa Medicaid, being slightly behind compared to Medicare, completed our tentative cost settlement for the previous fiscal year which ended 6/30/2022. Similar to last year's payback of \$571,432, this year's cost settlement was a payback of \$454,592. This was strictly a cash transaction, as we anticipated the payback and had already accrued this expense throughout the year.

Balance Sheet

The Balance Sheet as of 04/30/23 reflects Total Assets of \$48,103,089.

**CRAWFORD COUNTY MEMORIAL HOSPITAL
FINANCE COMMITTEE MEETING
May 18, 2023 12:00 P.M.**

Payroll & Accounts Payable

The committee reviewed and recommends total Payroll & Accounts Payable of \$3,193,688.29 to the Board for approval. This amount includes \$2,014,186.88 in salaries.

Accounts Receivable

Patient Accounts Receivable as of 04/30/2023, totaled \$9,358,218 which is a decrease of \$600,128 from last month.

Capital Purchases

Ambulance Update

The 2 new ambulances purchases were previously approved by the Board at purchase price not to exceed \$220,000. This approval was made almost 2 years ago in August of 2021. However, since the original quote, there was a minor change due to a discontinued part, and the final cost for both Ambulances is over budget by \$3,798. Finance Committee recommends approval with an updated purchase price not to exceed \$225,000.

Bladder Scanner Update

The bladder scanner was also previously approved by the Board as a capital purchase for this year in the amount of \$8,000. However, because the original quote is over a year old, the current price now exceeds \$8,000. We have 2 new quotes: one for \$10,982.56 and another for \$9,351.00. Finance Committee recommends approval of the Laborie Bladder Scanner in an amount not to exceed \$10,000.00.

New Business

2024 Operating Budget

The committee reviewed the FY2024 Operating Budget. The committee recommends the Board review and approve the FY2024 Operating Budget.

2024 Capital Budget

The committee reviewed the FY2024 Capital Budget. The committee recommends the Board review and approve the FY2024 Capital Budget. The total amount recommended for purchase is \$3,033,877. The EMR is the majority of the capital budget, estimated at \$1,750,000, with \$1,283,877 allotted for routine capital purchases.

Other Business

Public Hearing Update

The Public Hearing for the FY2023 County Budget Amendment, which was originally scheduled for May 22nd, has been rescheduled for May 30th via zoom due to a publication error.

Adjourn - The meeting was adjourned at 12:50 pm. Heather Wight, Recorder

Crawford County Memorial Hospital

Comparative Statistical Report

April 2023

	Month to Date			Fiscal Year to Date		
	FY 2023	FY 2022	Variance	FY 2023	FY 2022	Variance
Total Admissions	47	34	38.24%	499	528	-5.49%
Acute/OB	38	27	40.74%	383	429	-10.72%
Skilled	3	2	50.00%	26	19	36.84%
ICF	0	0	0.00%	8	7	14.29%
Respite	0	1	-100.00%	1	1	0.00%
Newborns	6	4	50.00%	81	72	12.50%
Observation Admissions	36	12	200.00%	234	111	110.81%
Total Adjusted Admits	83	46	80.43%	733	639	14.71%
Total Patient Days*	234	131	78.63%	2,139	1,979	8.08%
Acute/OB	103	76	35.53%	1,085	1,370	-20.80%
Nursery	11	9	22.22%	138	117	17.95%
Skilled	9	10	-10.00%	192	113	69.91%
ICF	6	0	0.00%	31	15	106.67%
Respite	0	3	-100.00%	2	3	-33.33%
Observation	105	33	218.18%	691	361	91.41%
*Includes Observation						
Average LOS (Acute/OB)	2.96	2.64	11.88%	2.95	3.26	-9.43%
Hospital Procedures						
Inpatient	637	436	46.10%	8,453	9,458	-10.63%
Outpatient	14,490	12,806	13.15%	145,257	141,245	2.84%
Total	15,127	13,242	14.24%	153,710	150,703	2.00%
Surgical Procedures	115	92	25.00%	1080	1025	5.37%
Anesthesia Procedures	94	79	18.99%	956	962	-0.62%
ER Visits	399	363	9.92%	4,328	4,362	-0.78%
Admits from ER	38	25	52.00%	360	306	17.65%
Scheduled Outpatient Visits	111	65	70.77%	921	1,000	-7.90%
Ambulance Trips	112	101	10.89%	1,156	951	21.56%
Xray Procedures	686	581	18.07%	6,770	6,555	3.28%
Mammography Procedures	92	95	-3.16%	1235	1119	10.37%
Flouro Procedures	0	6	-100.00%	23	99	-76.77%
Ultrasound Dept Procedures	184	207	-11.11%	1925	1934	-0.47%
Echo Procedures	48	41	17.07%	435	399	9.02%
CT Dept Procedures	187	184	1.63%	2022	1868	8.24%
MRI Dept Procedures	69	75	-8.00%	657	679	-3.24%
Nuc Med Procedures	8	4	100.00%	58	68	-14.71%
Total Radiology Procedures	1,274	1,193	6.79%	13,125	12,721	3.18%
Respiratory Tx Procedures	180	93	93.55%	1,804	2,584	-30.19%
EKG Procedures	175	166	5.42%	1607	1684	-4.57%
Sleep Studies	13	7	85.71%	131	127	3.15%
Lab Procedures	6,708	5,857	14.53%	68,767	66,999	2.64%
Physical Tx Procedures	2,061	1,666	23.71%	18,228	18,314	-0.47%
Speech Procedures	34	23	47.83%	269	265	1.51%
OT Procedures	201	80	151.25%	1624	754	115.38%
Cardiac Rehab Procedures	117	107	9.35%	1086	1117	-2.78%
Pulmonary Rehab Procedures	19	4	375.00%	163	121	34.71%
Specialty Clinic Visits	584	687	-14.99%	5,819	6,381	-8.81%
Total Medical Clinic Visits	3,042	2,760	10.22%	33,802	32,287	4.69%

CRAWFORD COUNTY MEMORIAL HOSPITAL
OPERATING/INCOME STATEMENT
FOR THE MONTH ENDING APRIL 30, 2023

Gray lines are YTD. All %'s are based on net revenue except for the variance column and gross revenue.	CURRENT MONTH ACTUAL		CURRENT MONTH BUDGET		CURRENT MONTH VARIANCE		PRIOR YEAR ACTUAL	
<u>PATIENT SERVICE REVENUES</u>								
INPATIENT SERVICES	423,857	8.3%	624,724	12.4%	(200,867)	-32.2%	301,696	7.1%
	5,393,456	9.7%	6,987,441	12.4%	(1,593,985)	-22.8%	5,980,548	11.9%
OUTPATIENT SERVICES	4,641,579	91.2%	4,408,100	87.2%	233,479	5.3%	3,961,043	92.7%
	49,962,303	89.8%	49,303,897	87.2%	658,406	1.3%	44,276,394	87.7%
SWING BED SERVICES	21,647	0.4%	21,498	0.4%	149	0.7%	11,672	0.3%
	306,531	0.6%	240,448	0.4%	66,083	27.5%	200,530	0.4%
TOTAL GROSS PATIENT REVENUE	5,087,083	100.0%	5,054,322	100.0%	32,761	0.6%	4,274,411	100.0%
	55,662,290	100.0%	56,531,786	100.0%	(869,496)	-1.5%	50,457,473	100.0%
<u>DEDUCTIONS FROM REVENUE</u>								
MEDICARE ADJUSTMENTS	(1,136,410)	-22.3%	(1,007,490)	-19.9%	(128,921)	12.8%	(456,328)	-10.7%
	(11,071,600)	-19.9%	(11,268,610)	-19.9%	197,010	-1.7%	(9,159,768)	-18.2%
TITLE XIX ADJUSTMENTS	(277,936)	-5.5%	(316,325)	-6.3%	38,389	-12.1%	(375,447)	-8.8%
	(3,318,563)	-6.0%	(3,538,040)	-6.3%	219,477	-6.2%	(2,667,343)	-5.3%
BLUE CROSS ADJUSTMENTS	(563,444)	-11.1%	(587,862)	-11.6%	24,418	-4.2%	(506,718)	-11.9%
	(5,549,593)	-10.0%	(6,575,140)	-11.6%	1,025,547	-15.6%	(6,413,562)	-12.7%
OTHER ADJUSTMENTS	(223,566)	-4.4%	(199,397)	-3.9%	(24,169)	12.1%	(331,909)	-7.8%
	(3,233,826)	-5.8%	(2,230,225)	-3.9%	(1,003,600)	45.0%	(1,598,296)	-3.2%
PROVISION FOR UNCOLLECTIBLE	(140,335)	-2.8%	(147,720)	-2.9%	7,385	-5.0%	(128,239)	-3.0%
	(1,313,040)	-2.4%	(1,652,221)	-2.9%	339,180	-20.5%	(1,088,998)	-2.2%
CHARITY CARE	(12,145)	-0.2%	(18,226)	-0.4%	6,081	-33.4%	(28,697)	-0.7%
	(226,647)	-0.4%	(203,850)	-0.4%	(22,797)	11.2%	(184,801)	-0.4%
TOTAL DEDUCTIONS FROM REVENUE	(2,353,836)	-46.3%	(2,277,018)	-45.1%	(76,817)	3.4%	(1,827,339)	-42.8%
	(24,713,270)	-44.4%	(25,468,087)	-45.1%	754,817	-3.0%	(21,112,768)	-41.8%
NET PATIENT REVENUE	2,733,248	53.7%	2,777,304	54.9%	(44,056)	-1.6%	2,447,072	57.2%
<i>(as % of Gross Patient Revenue)</i>	30,949,021	55.6%	31,063,700	54.9%	(114,679)	-0.4%	29,344,705	58.2%
NET PATIENT REVENUE	2,733,248	92.6%	2,777,304	94.7%	(44,056)	-1.6%	2,447,072	95.2%
<i>(as % of Total Operating Revenue)</i>	30,949,021	93.3%	31,063,700	95.2%	(114,679)	-0.4%	29,344,705	95.6%
OTHER REVENUE								
DIETARY/MEALS INCOME	5,603	0.2%	6,917	0.2%	(1,314)	-19.0%	5,589	0.2%
	65,500	0.2%	69,167	0.2%	(3,666)	-5.3%	67,425	0.2%
OTHER INCOME	211,719	7.2%	148,767	5.1%	62,953	42.3%	118,845	4.6%
	2,140,659	6.5%	1,487,667	4.6%	652,992	43.9%	1,296,145	4.2%
TOTAL OTHER REVENUE	217,323	7.4%	155,683	5.3%	61,639	39.6%	124,434	4.8%
	2,206,159	6.7%	1,556,834	4.8%	649,326	41.7%	1,363,570	4.4%
TOTAL OPERATING REVENUE	2,950,570	100.0%	2,932,987	100.0%	17,583	0.6%	2,571,506	100.0%
	33,155,180	100.0%	32,620,533	100.0%	534,646	1.6%	30,708,275	100.0%
<u>OPERATING EXPENSES</u>								
SALARIES	1,664,731	56.4%	1,563,230	53.3%	101,501	6.5%	1,477,843	57.5%
	16,539,863	49.9%	17,386,159	53.3%	(846,296)	-4.9%	15,489,307	50.4%
BENEFITS	251,134	8.5%	529,540	18.1%	(278,406)	-52.6%	287,663	11.2%
	5,195,745	15.7%	5,489,312	16.8%	(293,566)	-5.3%	5,002,350	16.3%
PROFESSIONAL FEES	200,260	6.8%	83,005	2.8%	117,255	141.3%	388,544	15.1%
	2,488,039	7.5%	923,180	2.8%	1,564,859	169.5%	1,792,957	5.8%
SUPPLIES & EXPENSES	647,886	22.0%	614,833	21.0%	33,053	5.4%	435,622	16.9%
	6,772,331	20.4%	6,583,653	20.2%	188,678	2.9%	5,724,982	18.6%
OCCUPANCY	136,967	4.6%	119,655	4.1%	17,312	14.5%	124,596	4.8%
	1,330,653	4.0%	1,196,548	3.7%	134,105	11.2%	1,169,559	3.8%
DEPRECIATION	210,000	7.1%	222,132	7.6%	(12,132)	-5.5%	213,000	8.3%
	2,100,000	6.3%	2,221,317	6.8%	(121,317)	-5.5%	2,130,000	6.9%
TOTAL OPERATING EXPENSE	3,110,978	105.4%	3,132,394	106.8%	(21,416)	-0.7%	2,927,268	113.8%
	34,426,632	103.8%	33,800,169	103.6%	626,463	1.9%	31,309,156	102.0%
NET OPERATING INCOME (LOSS)	(160,408)	-5.4%	(199,407)	-6.8%	38,999	-19.6%	(355,762)	-13.8%
	(1,271,452)	-3.8%	(1,179,636)	-3.6%	(91,817)	7.8%	(600,881)	-2.0%
<u>NONOPERATING REV/EXP</u>								
TAXES	165,896	5.6%	165,896	5.7%	-	0.0%	165,896	6.5%
	1,658,964	5.0%	1,658,964	5.1%	-	0.0%	1,658,964	5.4%
GENERAL CONTRIBUTIONS	-	0.0%	-	0.0%	-	0.0%	-	0.0%
	2,609	0.0%	500	0.0%	2,109	0.0%	78,617	0.3%
COVID/PRF FUNDING	-	0.0%	-	0.0%	-	#DIV/0!	-	0.0%
	192,799	8.7%	-	0.0%	192,799	#DIV/0!	89,270	6.5%
INTEREST INCOME	32,711	1.1%	2,250	0.1%	30,461	1353.8%	(1,431)	-0.1%
	129,770	0.4%	22,500	0.1%	107,270	476.8%	13,184	0.0%
INTEREST EXPENSE	(51,100)	-1.7%	(71,321)	-24.3%	20,221	-28.4%	(53,928)	-2.1%
	(520,833)	-1.6%	(713,213)	-2.2%	192,379	-27.0%	(608,684)	0.4%
TOTAL NONOPERATING INCOME (LOSS)	147,508	5.0%	96,825	3.3%	50,683	52.3%	110,537	4.3%
	1,463,309	4.4%	968,752	3.0%	494,557	51.1%	1,231,351	4.0%
NET INCOME (LOSS)	(12,900)	-0.4%	(102,582)	-3.5%	89,682	-87.4%	(245,225)	-9.5%
<i>Year to Date</i>	191,856	0.6%	(210,884)	-0.6%	402,740	-191.0%	630,470	2.1%

CRAWFORD COUNTY MEMORIAL HOSPITAL
STATEMENT OF CASH FLOWS
FOR THE MONTH ENDING APRIL 30, 2023

	<u>THIS MONTH</u>	<u>YTD</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
CASH RECEIVED FROM PATIENTS AND THIRD -PARTY PAYORS	2,751,220	32,274,901
CASH PAID TO SUPPLIERS FOR GOODS AND SERVICES	(1,277,728)	(15,065,288)
CASH PAID TO EMPLOYEES FOR SERVICES	(1,906,422)	(18,800,909)
OTHER OPERATING REVENUE RECEIVED	217,323	2,206,159
NET CASH PROVIDED BY OPERATING ACTIVITIES	(215,606)	614,863
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
COUNTY TAXES	603,481	1,840,011
CASH FLOW FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
PROCEEDS FROM ISSUANCE OF LONG-TERM DEBT	-	-
PRINCIPAL PAYMENTS ON LONG-TERM DEBT	(64,970)	(681,872)
INTEREST PAID ON LONG-TERM DEBT	(31,767)	(444,240)
ACQUISITION OF PROPERTY AND EQUIPMENT	(131,573)	(965,901)
NET CASH FROM (USED IN) CAPITAL AND RELATED FINANCING ACTIVITIES	(228,311)	(2,092,013)
CASH FLOW FROM INVESTING ACTIVITIES		
INTEREST RECEIVED	22,896	75,411
PROCEEDS FROM MATURITIES OF CERTIFICATES OF DEPOSIT	-	-
PURCHASE OF CERTIFICATE OF DEPOSIT	-	-
PROCEEDS OF MATURITIES OF U.S. GOVERNMENT AGENCY SECURITIES	-	-
PURCHASE OF GOVERNMENT AGENCY SECURITIES	-	-
NET CASH PROVIDED BY INVESTING ACTIVITIES	22,896	75,411
NET INCREASE (DECREASE) IN CASH	182,460	438,273
CASH		
BEGINNING	21,341,219	21,085,406
ENDING	21,523,678	21,523,678
DAYS CASH ON HAND		202

<u>OPERATING INDICATORS:</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>Target</u>	<u>Desirable Trend</u>	<u>Actual Trend</u>
Total Margin:	-15.34%	-0.17%	-0.27%	-1.15%	5.64%	-0.41%	2.00%	Increasing	Increasing
Total Margin ytd:	0.25%	0.18%	0.11%	-0.01%	0.64%	0.55%	2.00%	Increasing	Increasing
Debt Service Coverage Ratio:	2.51	2.38	2.34	2.21	2.31	2.45	1.60	Increasing	Increasing
Days Revenue in Patient A/R:	53	52	52	54	54	51	50	Decreasing	Decreasing
Days Cash on Hand:	195	195	195	195	199	202	180	Increasing	Increasing

CRAWFORD COUNTY MEMORIAL HOSPITAL
BALANCE SHEET
AS OF: 4/30/23

	Current Month		Prior Month		1-Month Net Change		1 Year Ago Month	
ASSETS								
CURRENT ASSETS								
Total Cash	11,368,097	23.63%	14,255,640	29.03%	(2,887,542)	-20.26%	15,016,923	29.85%
Patient Receivables	9,358,218	19.45%	9,958,346	20.28%	(600,128)	-6.03%	8,539,721	16.98%
Allowance for Uncollectibles	(723,000)	-1.50%	(598,000)	-1.22%	(125,000)	20.90%	(638,000)	-1.27%
Allowance for Contractuals	(2,920,000)	-6.07%	(3,070,000)	-6.25%	150,000	-4.89%	(2,180,000)	-4.33%
Net Accounts Receivable	5,715,218	11.88%	6,290,346	12.81%	(575,128)	-9.14%	5,721,721	11.38%
Other Receivables								
Est. Third Party Settlement	-	0.00%	-	0.00%	-	0.00%	-	0.00%
Taxes Receivable	168,418	0.35%	771,898	1.57%	(603,481)	-78.2%	61,626	0.12%
Other	840,524	1.75%	572,118	1.16%	268,406	46.91%	793,586	1.58%
Inventory	1,164,268	2.42%	1,166,829	2.38%	(2,561)	-0.22%	868,777	1.73%
Prepaid Expenses & Other	645,042	1.34%	760,876	1.55%	(115,834)	-15.22%	628,172	1.25%
TOTAL CURRENT ASSETS	19,901,567	41.37%	23,817,708	48.50%	(3,916,141)	-16.44%	23,090,805	45.91%
ASSETS LIMITED AS TO USE								
Investments								
Cash & CD's	9,595,709	19.95%	6,575,890	13.39%	3,019,819	45.92%	6,113,659	12.15%
Bond/Project Funds	559,872	1.16%	509,689	1.04%	50,183	9.85%	607,648	1.21%
Interest Receivable	61,268	0.13%	51,452	0.10%	9,815	19.08%	4,450	0.01%
TOTAL ASSETS LIMITED AS TO USE	10,216,849	21.24%	7,137,032	14.53%	3,079,817	43.15%	6,725,757	13.37%
OTHER ASSETS								
Physician Practice Intangibles	815,000	1.69%	815,000	1.66%	-	100.00%	815,000	1.62%
TOTAL OTHER ASSETS	815,000	1.69%	815,000	1.66%	-	0.00%	815,000	1.62%
PROPERTY & EQUIPMENT, NET								
Land	314,500	0.65%	314,500	0.64%	-	0.00%	314,500	0.63%
Land held for Future Dev	120,400	0.25%	120,400	0.25%	-	0.00%	120,400	0.24%
Land Improvements	2,511,827	5.22%	2,511,827	5.11%	-	0.00%	2,511,827	4.99%
Building	8,670,091	18.02%	8,670,091	17.65%	-	0.00%	9,048,224	17.99%
Fixed Equipment	17,858,709	37.13%	17,858,709	36.37%	-	0.00%	17,660,315	35.11%
Major Moveable Equipment	19,034,674	39.57%	18,999,622	38.69%	35,052	0.18%	17,691,945	35.17%
Leased Equipment	1,491,468	3.10%	1,491,468	3.04%	-	0.00%	1,640,977	3.26%
Deferred Costs	137,112	0.29%	132,112	0.27%	5,000	0.00%	86,037	0.17%
Allowance for Depreciation	(36,254,027)	-75.37%	(36,044,027)	-73.40%	(210,000)	0.58%	(33,997,835)	-67.59%
TOTAL PROPERTY & EQUIP, NET	13,884,754	28.86%	14,054,702	28.62%	(169,948)	-1.21%	15,076,388	29.97%
DEFERRED OUTFLOWS OF RESOURCES								
Pension Related Deferred Outflows	2,385,266	4.96%	2,385,266	4.86%	-	0.00%	3,623,425	7.20%
Deferred Loss on Refunding	899,653	1.87%	899,653	1.83%	-	0.00%	968,858	1.93%
TOTAL DEFERRED OUTFLOWS	3,284,919	6.83%	3,284,919	6.69%	-	0.00%	4,592,283	9.13%
TOTAL ASSETS	48,103,089	98.31%	49,109,360	98.34%	(1,006,271)	-2.05%	50,300,233	96.45%
LIABILITIES & NET ASSETS								
CURRENT LIABILITIES								
Accounts Payable	388,261	0.81%	483,254	0.98%	(94,994)	-19.66%	322,027	0.64%
Accrued Payroll & Payroll Taxes	2,190,073	4.55%	2,186,180	4.45%	3,893	0.18%	2,245,679	4.46%
Accrued Health Ins & Flex	1,818,544	3.78%	1,754,567	3.57%	63,977	3.65%	1,932,734	3.84%
Deferred Pro Tax Receivable	331,786	0.69%	497,682	1.01%	(165,896)	-33.33%	331,793	0.66%
Due to Third Parties - Other	279	0.00%	403	0.00%	(123)	-30.62%	1,131,257	2.25%
Lease Payable - Short Term	-	0.00%	-	0.00%	-	0.00%	-	0.00%
Est. Third Party Settlements	466,500	0.97%	921,092	1.88%	(454,592)	-49.35%	-	0.00%
TOTAL CURRENT LIABILITIES	5,195,443	10.80%	5,843,178	11.90%	(647,735)	-11.09%	5,963,490	11.86%
OTHER LIABILITIES								
Lease Payable - Long Term	154,158	0.32%	167,316	0.34%	(13,158)	-7.86%	363,661	0.72%
Bonds Payable - Long Term	19,789,922	41.14%	19,841,734	40.40%	(51,812)	-0.26%	20,788,491	41.33%
Interest Payable	128,307	0.27%	108,975	0.22%	19,333	17.74%	133,480	0.27%
Net Pension Liability	552,586	1.15%	852,586	1.74%	(300,000)	-35.19%	14,207,177	28.24%
TOTAL LONG-TERM LIABILITIES	20,624,974	42.88%	20,970,611	42.70%	(345,637)	-1.65%	35,492,808	70.56%
TOTAL LIABILITIES	25,820,417	53.68%	26,813,789	54.60%	(993,372)	-3.70%	41,456,298	82.42%
DEFERRED INFLOWS OF RESOURCES								
Pension Related Deferred Inflows	10,629,374	22.10%	10,629,374	21.64%	-	0.00%	784,324	1.56%
OPEB Related Deferred Inflows	205,039	0.43%	205,039	0.42%	-	0.00%	4,600	0.01%
TOTAL DEFERRED INFLOWS	10,834,413	22.52%	10,834,413	22.06%	-	0.00%	788,924	1.57%
NET ASSETS								
General Fund	11,256,402	23.40%	11,256,402	22.92%	-	0.00%	7,424,540	14.76%
Net Revenue (Loss)	191,856	0.40%	204,756	0.42%	(12,900)	-6.30%	630,470	1.25%
TOTAL NET ASSETS	11,448,259	23.80%	11,461,158	23.34%	(12,900)	-0.11%	8,055,010	16.01%
TOTAL LIABILITIES & NET ASSETS	48,103,089	100.00%	49,109,360	100.00%	(1,006,271)	-2.05%	50,300,233	100.00%

TO BE PAID THIS MONTH - April 2023

Access Technologies, Inc. - Fees	\$4,546.85	ICP Medical, LLC - Supplies	\$965.23
Alcon Vision, LLC - Supplies	\$1,490.00	IDEXX Distribution, Inc. - Supplies	\$844.24
AmerisourceBergen - Supplies	\$5,152.72	JP Gasway Co. - Supplies	\$1,640.00
Ameritex Services - Fees	\$5,081.37	KCI USA, Inc. - Supplies	\$673.58
Anderson Erickson Dairy - Supplies	\$619.26	KDSN FM - Advertising	\$3,092.69
ARJO, Inc. - Supplies	\$1,890.79	Kelli's Gift Shop Supplier - Supplies	\$619.84
Bayer Healthcare - Supplies	\$1,443.00	La Prensa - Advertising	\$1,200.00
Beckman Coulter, Inc. - Supplies	\$2,520.62	Laborie Medical Technology - Supplies	\$2,800.00
Bio-Rad Laboratories - Supplies	\$2,327.54	Landauer, Inc. - Supplies	\$449.77
Bluespace Creative - Fees	\$2,356.25	Lifeserve Blood Center - Supplies	\$1,730.24
Bomgaars - Supplies	\$64.70	Macro Helix LLC - Fees	\$12,738.23
Boston Scientific Corp. - Supplies	\$550.66	Mapleton Press - Advertising	\$144.00
Bound Tree Medical LLC - Supplies	\$243.35	Marco, Inc. - Fees	\$8,785.74
Caresfield, LLC - Supplies	\$165.00	Martin Bros Dist. Co., Inc - Supplies	\$3,737.76
Carl Zeiss Meditec USA, Inc. - Supplies	\$391.46	Medi-Dose Inc. - Supplies	\$264.48
Carroll Broadcasting, Co. - Advertising	\$300.00	Mindray DS USA, Inc. - Supplies	\$1,284.40
Cisco Systems Capital Corp - Fees	\$73.94	Nurses Choice - Supplies	\$327.25
Civco Medical Solutions - Fees	\$401.00	Observer - Advertising	\$290.75
Concordance Healthcare Solutions - Fees	\$220.83	Ortho Clinical Diagnostics - Supplies	\$3,181.66
Cooper Surgical - Supplies	\$420.87	Pfizer, Inc. - Supplies	\$199.30
Counsel - Fees	\$1,052.84	Phoenix Textile Corp. - Supplies	\$4,323.27
CPSI - Fees	\$16,480.00	Pipeline Health Holdings - Fees	\$2,704.35
Custom Motorcycle - Supplies	\$114.84	Plunkett's Pest Control - Fees	\$187.25
Data Power Technology Corp - Fees	\$2,268.00	Precision Dynamics Corp. - Supplies	\$660.45
Denison Bulletin & Review - Advertising	\$2,228.44	Professional Computer Solutions - Fees	\$240.00
DFI-Solutions in Print - Supplies	\$1,018.00	Professional Medical Management - Supplies	\$7,826.50
Draiger, Inc.	\$119.22	Secure Shred Solutions - Fees	\$274.00
E-A-B Medical - Supplies	\$92.00	Siemens Healthcare Diagnostics - Supplies	\$3,895.00
Ecolab - Supplies	\$302.95	Smart Shopper - Advertising	\$1,549.00
Fareway Stores - Supplies	\$799.95	Smiths Medical - Supplies	\$251.00
Farmer Bros. Co. - Supplies	\$577.31	Steris Corporation - Supplies	\$1,597.70
Getinge USA - Supplies	\$3,780.00	Stone Printing - Supplies	\$180.30
Grace Medical, Inc. - Supplies	\$438.30	Stryker Endoscopy - Supplies	\$2,389.34
Grainger - Supplies	\$705.72	Stryker Medical - Supplies	\$256.50
GRP & Associates, Inc. - Fees	\$619.38	Stryker Sales Corporation - Supplies	\$1,570.02
Hamilton Medical, Inc. - Supplies	\$1,201.60	Sysmex America, Inc. - Supplies	\$3,000.00
Hobart Sales & Service - Supplies	\$277.58	Team Ford Lincoln - Fees	\$39.66
Hologic, Inc. - Supplies	\$2,837.00	Uline - Supplies	\$279.85
Home Depot Pro - Supplies	\$402.00	VVC Holding LLC - Fees	\$4,039.27
Hupp Electric Motors - Supplies	\$2,115.24	Vyair - Supplies	\$258.72
Hy-Vee - Supplies	\$293.02	WIN - Fees	\$1,500.00
		April Check Run	\$149,974.94

Abbvie US, LLC - Supplies	\$2,760.00
Ability Network, Inc. - Fees	\$2,227.76
Krystin Adams - Expenses	\$28.49
Airgas USA, LLC - Supplies	\$1,607.04
American Messaging - Fees	\$71.20
Avant Healthcare Professionals, LLC - Fees	\$24,251.28
Better Lounge/UU Sourcing - Fees	\$860.00
Black Hills Energy - Utilities	\$1,158.77
Darcy Boettger - Expenses	\$323.14
Bomgaars - Supplies	\$119.98
Boulders Event Center - Fees	\$905.00
Bracco Diagnostics, Inc. - Supplies	\$957.90
Debra Brock - Expenses	\$169.06
Terry Brockman - Expenses	\$31.44
Dr. Kyle Brown - Expenses	\$545.00
Cable Channel 13 - Advertising	\$250.00
Cardinal Health - Supplies	\$21,206.18
Cardinal Supplies and Fresheners - Supplies	\$51.00
Carroll Design and Salvage - Sponsorship	\$20.00
Central Iowa Detention - Fees	\$750.83
CenturyLink - Fees	\$900.98
Cepheid - Supplies	\$4,647.05
Chamber & Development - Fees	\$200.00
Change Healthcare - Fees	\$6,742.34
CHI - Fees	\$3,573.00
Chubb & Son - Premium	\$29,741.57
City of Dow City - Utilities	\$72.56
Cobblestone Inn & Suite - Fees	\$1,881.00
Colonial Life - Premium	\$587.54
CompHealth - Fees	\$16,553.70
Counsel - Fees	\$40.47
Cub Scouts Pack 49 - Sponsorship	\$150.00
Custom Motorcycle - Fees	\$455.00
Crystal Clear of SW Iowa - Supplies	\$126.00
Dairy Queen - Fees	\$235.00
Database Solutions, Inc. - Fees	\$3,923.15
Dearborn National - Premiums	\$22,176.33
Denison Bulletin & Review - Advertising	\$2,634.88
Denison Hardscapes, Inc. - Fees	\$1,591.25
Denison Municipal Utilities - Utilities	\$16,346.77
Dish - Fees	\$1,479.20
Do It Best Hardware - Supplies	\$147.33
Dorsey & Whitney - Fees	\$1,970.50
Dustin Durbin - Expenses	\$167.68
Eide Bailly, LLP - Fees	\$3,341.00
Ace Ettleman - Fees	\$550.00
Eventide Lutheran Home - Fees	\$686.25
Robert Fink - Expenses	\$362.86
First National Bank - Supplies	\$6,112.91
Melissa Frazier - Expenses	\$45.00
Frontier Telephone Co. - Telephone	\$181.42
GE Healthcare - Fees	\$20,954.49
Tara Gorden - Expenses	\$169.06
Megan Gorham - Expenses	\$262.32
Greatamerican Financial SE - Fees	\$101.00
Jamie Gross - Expenses	\$113.24
Growmark FS - Fuel	\$2,350.08
H&R Accounts, Inc. - Fees	\$6,825.84
Stacy Hardy - Expenses	\$167.68
Health Partners of SW IA - Fees	\$2,638.00
HMH Foundation - Sponsorship	\$400.00
IA Assn of Rural Health Clinics - Fees	\$250.00
IA Dept of Public Health - Fees	\$70.00
ICU Medical, Inc. - Supplies	\$3,734.75
Intrado Interactive Services - Fees	\$506.03
Iowa Department of Human Services - Fees	\$454,592.00
IRHTTP - Fees	\$545.00
KDSN FM - Advertising	\$3,296.53
Kitchen Concepts - Supplies	\$56.00
Kloewer Pumping Service - Fees	\$350.00
Krucial Rapid Response - Fees	\$14,404.38

Language Line Services - Fees	\$1,090.97
Leslie Barnett Corporate - Supplies	\$2,288.00
Manilla Times - Advertising	\$521.34
Marco, Inc. - Fees	\$6,027.18
McKesson Medical Surgical - Supplies	\$5,779.78
Medi-Dose Inc. - Supplies	\$264.48
Medical Solutions, LLC - Fees	\$104,469.03
Medline Industries, Inc. - Supplies	\$1,438.31
Brandi Mefferd - Expenses	\$59.26
MGMA - Fees	\$7,695.00
Michael & Sara Luft - Fees	\$300.00
Maria Morales - Expenses	\$1,600.00
Justin Mumm - Expenses	\$238.24
Tahlia Nelson - Expenses	\$170.30
Network Services Company - Supplies	\$1,557.87
New York Life - Premiums	\$3,832.56
NW Iowa Yes Center - Fees	\$1,278.50
Nymaster Goode, P.C. Fees	\$1,891.52
O'Reilly Auto Parts - Supplies	\$39.56
GeeCee Odera - Expenses	\$2,400.00
Owens & Minor - Supplies	\$17,257.00
Oxen Technology - Fees	\$10.00
Pararev - Fees	\$1,912.50
Performance Health Supply - Supplies	\$159.33
Pfizer, Inc. - Supplies	\$661.64
Pharmacy OneSource - Fees	\$512.97
Physicians Lab Services - Fees	\$23,510.50
Pitney Bowes Bank, Inc. - Postage	\$1,500.00
Plumbing & Heating Whsl - Supplies	\$286.51
Practical Sleep Services - Fees	\$5,280.00
Press Ganey Assoc., Inc. - Fees	\$3,449.99
Propio Language Services - Fees	\$205.17
QuVa Pharma, Inc. - Supplies	\$1,527.60
R&S Waste Disposal - Fees	\$1,119.60
Radiology Consultants, PC - Fees	\$105.00
Dr. Heather Reber - Expenses	\$251.52
Redsail Technologies - Fees	\$6.22
Renew Health & Wellness - Fees	\$75.00
Remel, Inc. - Supplies	\$2,164.92
Rolling Hills Community Service - Fees	\$3,045.00
Elizabeth Rothe - Expenses	\$12.58
Lisa Sample - Expenses	\$23.70
Scribe EMR - Fees	\$19,776.00
Siemens Healthcare Diagnostics - Supplies	\$1,354.50
Singlehop, LLC - Fees	\$225.00
Sister Sweets - Supplies	\$322.00
Spendmend, LLC - Supplies	\$850.00
St. Anthony Regional Hospital - Fees	\$4,570.22
Staples Advantage - Supplies	\$1,731.02
State Hygienic Laboratory - Fees	\$603.51
Stryker Medical - Supplies	\$84.79
Stryker Rental Service - Fees	\$24.50
T.A. Penke & Associates - Fees	\$32.00
Takeda Pharmaceuticals - Supplies	\$8,856.00
Team Ford Lincoln - Fees	\$302.00
The Daisy Foundation - Supplies	\$625.00
Thrifty White - Supplies	\$238.32
Thoroughcare, Inc. - Fees	\$185.00
THRYV-Berry Network - Fees	\$1,206.83
Tri-Anim Health Services - Fees	\$350.43
Turnkey Pharmacy Solutions - Fees	\$5,343.15
UnityPoint Health - Fees	\$396.00
UNMC Center for Continuing Ed - Fees	\$1,200.00
US Foods - Supplies	\$7,165.76
Verizon Wireless - Telephone	\$277.33
Wells Fargo Financial Leasing - Fees	\$1,679.61
West Bend Mutual Ins. - Premiums	\$18,411.80
Western Iowa Networks - Telephone	\$1,318.83
Kelly Wieman - Expenses	\$10.48
WPS Government Health - Fees	\$2,267.00
Patient Account Refunds	\$6,345.53

Manual Check & ACH Total	\$989,474.47
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DEPRECIATION FUND:		
Stryker Medical - Labor Bed	\$35,052.00	
Invision Architecture - Facility Planning Fees	\$5,000.00	
Depreciation Total		\$40,052.00
Salaries		\$2,014,186.88
GRAND TOTAL		\$3,193,688.29



Box 625 113 North Griffith Road
Carroll, IA 51401
www.feldfire.com
(712)792-3143

ORIGINAL INVOICE

CUSTOMER NUMBER
PLEASE WRITE THIS
NUMBER ON ALL
ORDERS AND CHECKS

00-1096200

Page	Invoice Date
1	4/21/2023
Invoice Number	
0422131-IN	

PLEASE PAY THIS AMOUNT
DUE DATE

106,135.00
4/21/2023

Sold To:

Crawford Co Memorial Hospital
100 Medical Pkwy
Denison, IA 51442

Ship To:

Crawford Co Memorial Hospital
100 Medical Pkwy
Denison, IA 51442

Please detach and enclose too portion with your payment

Make check payable and remit to above address



CUSTOMER NUMBER

00-1096200

INVOICE NUMBER

0422131-IN

INVOICE DATE

4/21/2023

TERMS

Payment on
acceptance

SALESPERSON

Apparatus Sales

ORDER NUMBER

0327971

SHIP VIA

UPS

PO

RETAIN THIS PORTION FOR YOUR RECORDS

Ship Data / Item Descriptions	Item Number	U of M	Shipped	Backordered	Price	Amount
Wheeled Coach Type 2 Ford transit AWD 2023 Ford Transit 350 HR G VIN: 1FDBR2XG9PKA03325	/WHEELED COACH		1.00	0.00	99,335.000	99,335.00
Transfer Powerload from existing ambulance to Transit	/TRK	EACH	1.00	0.00	1,500.000	1,500.00
GPC adjustment from Ford - GPC was reduced on the 2023 MY	/MISC		1.00	0.00	5,300.000	5,300.00

GL#11570000

Please pay from this invoice and remit to:

Ed M. Feld Equipment Company, Inc.
Box 625 113 North Griffith Road
Carroll, IA 51401

Ph (712) 792-3143

Fx: (712) 792-6658

Iowa Sales Tax Permit No. 1-14-004938M

Website:

www.feldfire.com

E-mail:

sales@feldfire.com

Net Invoice: 106,135.00

Less Discount: 0.00

Freight: 0.00

Sales Tax: 0.00

Invoice Total: 106,135.00

A finance charge of 1 1/2% per month, or 18% PER ANNUM will be charged on accounts after 30days.

Member NFPA, NAFED, I.A.F.C., I.F.A., I.F.C.A

Thank you for your business!

00007211710

Crawford County Memorial Hospital
PURCHASING DEPARTMENT REQUEST
Capital & Minor Equipment

Date: _____ Department: _____

Capital Equipment Item (>\$5,000): ☐ Yes Minor Equipment (\$1,000-\$5,000): ☐ Yes

In Current Fiscal Year Budget: ☐ Yes ☐ No

Is this a trial? ☐ Yes ☐ No If Yes, length of trial _____

If replacement, what item does it replace? _____

Item Requested: _____

Quantity: _____

Description: _____

Justification of purchase: _____

Pricing reviewed by MM: _____ ASCEND contract _____ MD Buyline checked _____

Reviewed by IT: _____ Reviewed by Plant Operations: _____

Reviewed by Bio-Med: _____ Service Manual Ordered: _____

In Buying Group?

Company #1: _____ ☐ Yes ☐ No

Company #2: _____ ☐ Yes ☐ No

Company #3: _____ ☐ Yes ☐ No

Recommendation: _____

Approved for purchase from _____ (Company)

Purchase Order #: _____ Date: _____

Signature: _____

Department Manager

Signature: _____

CEO/CFO



Laborie Medical Technologies Corp.
180 International Drive, Portsmouth, NH 03801
800-522-6743 FAX: 802-878-1122
www.laborie.com

Quotation

PORTASCAN 3D BLADDER SCANNER Premier PP-NS-1355

Quote for: **Crawford County Memorial Hospital**
Purchasing Contact: Sue Mohr
Phone: 712-265-2648
Email: smohr@ccmhia.com
End User Address: 100 Medical Parkway
City: Denison
State: IA
Zip: 51442

Quote Date: 04/10/2023
Quote Expiration Date: 05/26/2023
Quote Number: TK0410238S
Quoting Rep: Tony Kurtz
Phone: 612-490-9206
Fax:
Email: tkurtz@laborie.com

	Tier 1 Price 0 ≤ \$50k	Tier 2 Price > \$50k
Scanner	\$ 8,625	\$7,760
Stand	\$ 576	\$518

ITEM #	DESCRIPTION	Qty	MSRP	Unit Discount	Unit Net Price	EXTENDED PRICE
PORTASCAN 3D BLADDER SCANNER		1	\$12,995.00	(\$4,370.00)	\$8,625.00	\$8,625.00
5053A0011	PORTASCAN 3D Bladder Scanner with Thermal printer <i>includes:</i> 5151B0041S-STANDARD CABLE					
5151B0051	Battery Pack (2)					
5251H0001	Power Supply					
MIS1042	Portascan 3D Quick Start Guide Poster					
BRO930	Laminated Quick Start Guide					
OPTIONAL: * Non negotiable pricing per Premier contract						
PUR00020	Cart, 5-Wheel Floor Stand w/Tilt Head & Wire Basket*	1	\$857.00	(\$281.00)	\$576.00	\$576.00
5101H0021	Adapter Plate for Portascan 3-D Floor Stand	1			Included	\$0.00
SERP(2-5)PTS3D	Service Contract, Platinum +, Years 2-5	1	\$1,900.00	(\$500.00)	\$1,400.00	\$1,400.00
BVL1004	Phantom Bladder for training and accuracy verification	0			\$620.00	\$0.00
BVL1004H	Probe Holder for Bladder Phantom	0	\$100.00		\$100.00	\$0.00
PKG1036	Carrying Case for Portascan 3D	0	\$189.00		\$189.00	\$0.00



This Quote does not include applicable state taxes unless specifically stated E. & O.E.

	QTY	TOTAL
Equipment Subtotal :	1	\$10,601.00
* Freight Cost per Unit: \$	150	\$150.00
Sales Tax:		\$0.00
QUOTE TOTAL:		\$10,751.00

PORTASCAN 3D TERMS & ACCEPTANCE

Legal Terms: All General Conditions of Sale of LABORIE, which can be found at: www.laborie.com, or are available upon written request, shall apply to this quotation. To the extent of any conflict between this quotation and LABORIE's General Conditions of Sale, the terms contained in this quotation shall prevail.

Payment Terms: NET 30 days from date of invoice with approved credit.

Delivery: 2-4 weeks ARO, FOB Origin, Freight Prepaid & Add

Warranty: 1 year parts and labor

Customer Order as quoted: Upon customer signing below, this document constitutes a contract and customer agrees to be bound by all the terms hereof, including the General Conditions of Sale as stated above. Customer agrees that any other additional terms and conditions, whether on customer's purchase order or otherwise, shall not apply.

Name and Title

Authorized Signature

Date

Federal ID Number

Ordering Information:
For sites requiring purchase orders, this equipment order cannot be processed without a copy of the purchase order.
FAX ORDERS TO: 802-878-1122
EMAIL ORDERS TO: equipment@laborie.com

To: Crawford County Memorial Hosp
 Attn: Accounts Payable
 100 Medical Pkwy
 Denison, IA 51442
 Name: Susan Mohr
 Phone: 712-265-2648
 Email: smohr@ccmhia.com

Account Number 90517
 Quote Number 00235399
 Contract AD-NS-1356
 Created Date 4/7/2023
 Expiration Date 6/30/2023

To prevent delays, please do ensure the PO matches this quotation and includes the quotation number when ordering.

Please Email or Fax Purchase Order to:

Taylor Molsather

taylor.molsather@verathon.com

Quantity	Product	Product Code	Sales Price	Total Price
1.00	BladderScan i10 System, US	0270-1014	USD 10,000.00	USD 10,000.00
1.00	BladderScan i10 Workstation	0800-0631	USD 850.00	USD 850.00

Subtotal	USD 10,850.00
Sales Price	USD 10,850.00
Service	FedEx Ground®
Shipping and Handling	USD 132.56
Grand Total	USD 10,982.56

verathon

www.Verathon.com

If applicable, taxes will be included on your invoice. Please do not pay from quote.

Unless otherwise expressly agreed in writing signed by the parties, Verathon's [Standard Terms and Conditions](#) shall apply to all sales, offers, quotes, and/or contracts.

Verathon Medical Corporate Headquarters
 20001 North Creek Parkway
 Bothell WA, 98011

NOTICE OF PUBLIC HEARING - AMENDMENT OF CURRENT BUDGET

CRAWFORD COUNTY MEMORIAL HOSPITAL

Fiscal Year July 1, 2022 - June 30, 2023

The CRAWFORD COUNTY MEMORIAL HOSPITAL will conduct a public hearing for the purpose of amending the current budget for fiscal year ending June 30, 2023

Meeting Date/Time: 5/30/2023 12:00 PM**Contact:** Rachel Melby**Phone:** (712) 265-2500**Meeting Location:** Join from the meeting link:<https://ccmh.webex.com/ccmh/j.phpMTID=m4f14d93228c36c8cfb8a198bce2065a5>

Meeting number (access code): 2631 871 7397

Join by Phone: 1-844-621-3956 United States Toll Free

There will be no increase in taxes. Any residents or taxpayers will be heard for or against the proposed amendment at the time and place specified above. A detailed statement of: additional receipts, cash balances on hand at the close of the preceding fiscal year, and proposed disbursements, both past and anticipated, will be available at the hearing. Budget amendments are subject to protest. If protest petition requirements are met, the State Appeal Board will hold a local hearing. For more information, consult <https://dom.iowa.gov/local-gov-appeals>.

EXPENDITURES	Total Budget as Certified or Last Amended	Amendment Increase	Total Budget After Current Amendment	Reason
General	41,683,838	833,677	42,517,515	Increase in supply cost and contract labor due to inflation
Ambulance	0	0	0	
Unemployment Compensation	0	0	0	
Debt Service	0	0	0	
Tort Liability	0	0	0	
Restricted Funds	0	0	0	
Board Designated	0	0	0	
Total	41,683,838	833,677	42,517,515	

CRAWFORD COUNTY MEMORIAL HOSPITAL
Operating Budget for FY2024

	Actual FY2019	Actual FY2020	Actual FY2021	Actual FY2022	Annualized FY2023	Operating Budget FY2024	
PATIENT REVENUE							
INPATIENT	7,770,329	8,121,239	8,341,407	7,061,018	6,472,147	7,242,239	
OUTPATIENT	52,915,282	48,530,773	47,157,651	53,597,684	59,954,764	65,220,663	
SWING BED	<u>468,636</u>	<u>397,651</u>	<u>337,945</u>	<u>265,843</u>	<u>367,837</u>	<u>418,875</u>	
TOTAL PATIENT REVENUE	61,154,246	57,049,663	55,837,003	60,924,545	66,794,749	72,881,777	9.11%
DEDUCTIONS FROM REVENUE							
MEDICARE ADJUSTMENTS	(12,462,979)	(10,360,416)	(11,062,352)	(11,217,473)	(13,285,920)	(14,734,840)	
TITLE XIX ADJUSTMENTS	(3,827,337)	(3,990,189)	(2,036,848)	(3,600,870)	(3,982,276)	(4,509,543)	
BLUE CROSS ADJUSTMENT	(7,873,343)	(8,175,809)	(7,314,267)	(7,580,515)	(6,659,512)	(7,394,937)	
OTHER ADJUSTMENTS	(1,917,327)	(2,092,107)	(1,531,521)	(2,355,353)	(3,880,591)	(4,164,527)	
PROVISION FOR UNCOLLECT	(1,787,318)	(1,635,981)	(1,481,937)	(1,347,565)	(1,575,648)	(2,039,235)	
CHARITY CARE	<u>(220,518)</u>	<u>(244,536)</u>	<u>(165,035)</u>	<u>(239,181)</u>	<u>(271,976)</u>	<u>(318,127)</u>	
REDUCTION OF EARNINGS	(28,088,821)	(26,499,039)	(23,591,961)	(26,340,956)	(29,655,924)	(33,161,209)	
NET PATIENT REVENUE	33,065,425	30,550,624	32,245,043	34,583,589	37,138,825	39,720,568	
% OF Gross Revenue	-45.93%	-46.45%	-42.25%	-43.24%	-44.40%	-45.50%	
OTHER REVENUE							
DIETARY/MEALS INCOME	91,344	93,575	75,238	78,834	78,600	87,600	
OTHER INCOME	<u>2,072,230</u>	<u>2,177,650</u>	<u>1,905,259</u>	<u>1,638,345</u>	<u>2,568,790</u>	<u>2,378,000</u>	
OTHER OPERATING REVENUE	2,163,575	2,271,225	1,980,497	1,717,179	2,647,391	2,465,600	
TOTAL OP REVENUE	35,229,000	32,821,850	34,225,540	36,300,768	39,786,215	42,186,168	
OPERATING EXPENSES							
SALARIES	18,222,957	18,572,820	17,215,770	18,404,711	19,847,836	22,577,284	
BENEFITS	5,594,978	6,723,340	6,181,322	3,221,561	5,874,894	7,193,048	
PROFESSIONAL FEES	2,486,838	1,587,777	1,551,220	2,497,098	2,985,647	1,263,500	
SUPPLIES & EXPENSES	6,169,441	5,802,084	6,355,501	6,100,198	7,203,000	7,894,631	
LEGAL & ACCOUNTING	119,577	88,839	133,011	117,957	186,101	200,000	
MARKETING & ADVERTISING	196,510	161,751	117,618	143,437	157,406	156,500	
CONTRACTED SERVICES	586,509	389,124	366,743	311,974	402,154	182,000	
MINOR EQUIPMENT	194,112	158,464	210,993	159,573	178,137	208,000	
OCCUPANCY	1,160,400	1,336,049	1,216,563	1,411,214	1,596,784	1,652,855	
DEPRECIATION	<u>2,693,456</u>	<u>2,593,785</u>	<u>2,620,442</u>	<u>2,642,304</u>	<u>2,520,000</u>	<u>2,696,400</u>	
TOTAL EXPENSE	37,424,777	37,414,033	35,969,184	35,010,026	40,951,958	44,024,218	7.50%
OPERATING INCOME (LOSS)	(2,195,777)	(4,592,183)	(1,743,644)	1,290,742	(1,165,743)	(1,838,049)	
NONOPERATING GAINS							
INTEREST INCOME	151,404	179,084	60,697	9,387	155,724	130,000	
INTEREST EXPENSE	(1,040,166)	(1,028,781)	(1,102,795)	(783,571)	(625,000)	(754,802)	
GENERAL CONTRIBUTIONS	3,413	690	1,058	78,631	2,609	1,000	
COVID/PRF FUNDING	-	4,683,348	258,592	1,216,711	192,799	-	
PPP LOAN FORGIVENESS	-	-	3,095,100	-	-	-	
TAX INCOME	<u>1,721,378</u>	<u>1,713,314</u>	<u>2,040,318</u>	<u>2,019,962</u>	<u>1,990,750</u>	<u>2,014,377</u>	
TOTAL NONOP GAINS	836,029	5,547,656	4,352,970	2,541,121	1,716,882	1,390,575	
NET REVENUE (LOSS)	(1,359,749)	955,473	2,609,326	3,831,862	551,139	(447,474)	
Net margin	-3.86%	2.91%	7.62%	10.56%	1.39%	-1.06%	

CRAWFORD COUNTY MEMORIAL HOSPITAL							
2024 Capital Budget		Requested F2024	Deferred F2025	Contingent F2024	Recommended Found/Gift Shop	Approved Lease	Approved 2024 Budget
Ambulance - K. Eck							
	CO2 detection - 3 (replace)	\$15,000					\$15,000
	Lucas 3 automated CPR device - trade in	\$10,000					\$10,000
	Stryker Powercot Mattresses - 3	\$6,000					\$6,000
Anesthesia - C. Weber							
	Radio frequency ablation	\$30,000		\$30,000			
Cadiac Rehab - M. Larson							
	Treadmill replacement - 1 bariatric & 1 adult	\$20,000					\$20,000
	Cardiac Rehab Monitoring System	\$63,000		\$63,000			
	NuStep - replace 2	\$18,000					\$18,000
Dietary - B. Tasler							
	Gas Range	\$11,000					\$11,000
	Replace 4 door Refrigerator	\$8,000					\$8,000
ER - K. Eck							
	Blanket Warmer w/Fluid warmer cabinet	\$13,400					\$13,400
	Level One Fluid Warmer - new	\$11,228	\$11,228				
	Lucas 3 automated CPR device - trade in	\$10,000					\$10,000
	BFW Daymark ENT Headlamp	\$6,669	\$6,669				
EVS - B. Fink							
	Floor scrubber	\$9,500					\$9,500
IT - A. Andersen							
	TV upgrades (Phase 2)	\$60,000					\$60,000
	Meeting Room Upgrades	\$75,000					\$75,000
	Phone System Upgrade/Webex calling - contingent LY	\$100,000		\$100,000			
	Replacement of Firewalls	\$40,000					\$40,000
	Email Server Upgrade	\$22,000					\$22,000
	EMR	\$1,600,000					\$1,750,000
	Mobile Phones (replace 25 Cisco wireless phones)	\$20,000					\$20,000
Lab - T. Brockman							
	Blood Bank Refrigerator - deferred last year (from old hospital)	\$10,000					\$10,000
Medical Clinic - C. Weber							
	Ocular Machine for vision testing - 2 requested	\$20,000	\$10,000				\$10,000
	3D Ultrasound System - put on contingent, FPs use mobile	\$50,000	\$50,000				
	EKG Machines (2) - deferred LY	\$40,000					\$40,000
	Exam beds - 3	\$24,000	\$24,000				
Medical Unit							
	Telemetry Monitors (4) - contingent last year	\$64,000		\$32,000			\$32,000
	Furniture Replacement (9) - recliners	\$34,200					\$34,200
	BioVigil Hand Hygiene - 29 beds (Med Unit & ER)	\$7,250					\$7,250
	Replace 6 beds - last phase	\$60,000					\$60,000
OB - J. Franklin							
	Labor bed - contingent last year	\$12,000	\$12,000				
Pharmacy - A. Segebart							
	HVAC upgrades for sterile compounding	\$120,000					\$120,000
Physical Therapy - K. Wieman							
	SciFit Replacement - deferred last year, has been fixed several times	\$6,000					\$6,000

CRAWFORD COUNTY MEMORIAL HOSPITAL							
	2024 Capital Budget	Requested	Deferred	Contingent	Recommended	Approved	Approved
		F2024	F2025	F2024	Found/Gift Shop	Lease	2024 Budget
Plant Operations - B. Fink							
	Replace Flourescent Lighting w/LED - last phase	\$50,000					
	Replace carpet in main hallways, ER, cafeteria, US, Pharma	\$150,000					
	Glycol additive to HVAC system to prevent freezing	\$58,000					
	Replace Dixie Chopper law mower	\$6,000					
	Expand water softener to include cold water	\$10,000					
	Replace Exhaust stacks on all 3 boilers	\$16,527					
	Door Repair & Replacement (11) (NFP 80 & 101)	\$220,000		\$220,000			
Radiology - K. Tremel							
	CT - 10 years old	\$600,000	\$600,000				
Specialty Clinic - M. Larson							
	Hydrafacial Unit for cosmetic clinic	\$40,000	\$40,000				
Surgery - A. Houston							
	OR LED Lights/Booms (Skytron/Rhino) - 2	\$195,000					
	Scope Drying Cabinet - Deferred LY	\$35,000					
	OR Slider Table - Contigent LY	\$65,000					
	Wide Stretcher	\$12,000					
	Recliners for Same Day Services - 4	\$22,000					
	Bedside tables for SDS - 7	\$7,000					
	TOTAL	\$4,082,774	\$753,897	\$445,000	\$0	\$0	\$3,033,877